## **PCT**





## INTERNATIONAL APPLICATION PUBLISHED UNDER THE PATENT COOPERATION TREATY (PCT)

(51) International Patent Classification 6:

G06F 17/60

A1

(11) International Publication Number: WO 96/34357

(43) International Publication Date: 31 October 1996 (31.10.96)

(21) International Application Number: PCT/US96/07265

(22) International Filing Date: 26 April 1996 (26.04.96)

(30) Priority Data:

08/430,212 27 April 1995 (27.04.95) US 08/571,328 12 December 1995 (12.12.95) US

(71) Applicant (for all designated States except US): MJT HOLD-INGS, INC. [US/US]; 530 Main Avenue, Durango, CO 81301 (US).

(72) Inventors; and

(75) Inventors/Applicants (for US only): LUPIEN, William, A. [US/US]; 2544 Country Road, CR 124, Hesperus, CO 81326 (US). RICKARD, John, T. [US/US]; 52 Oak View Circle, Durango, CO 81301 (US).

(74) Agents: BRAINARD, Charles, R. et al.; Kenyon & Kenyon, One Broadway, New York, NY 10004 (US).

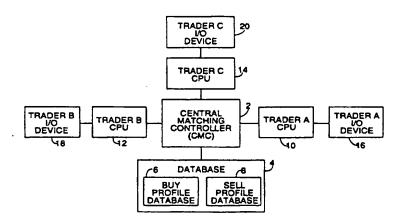
(81) Designated States: AL, AM, AT, AU, AZ, BB, BG, BR, BY, CA, CH, CN, CZ, DE, DK, EE, ES, FI, GB, GE, HU, IS, JP, KE, KG, KP, KR, KZ, LK, LR, LS, LT, LU, LV, MD, MG, MK, MN, MW, MX, NO, NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK, TJ, TM, TR, TT, UA, UG, US, UZ, VN, ARIPO patent (KE, LS, MW, SD, SZ, UG), Eurasian patent (AM, AZ, BY, KG, KZ, MD, RU, TJ, TM), European patent (AT, BE, CH, DE, DK, ES, FI, FR, GB, GR, IE, IT, LU, MC, NL, PT, SE), OAPI patent (BF, BJ, CF, CG, CI, CM, GA, GN, ML, MR, NE, SN, TD, TG).

#### Published

With international search report.

Before the expiration of the time limit for amending the claims and to be republished in the event of the receipt of amendments.

(54) Title: CROSSING NETWORK UTILIZING SATISFACTION DENSITY PROFILE



#### (57) Abstract

A crossing network that matches buy and sell orders based upon a satisfaction and quantity profile is disclosed. The crossing network includes a number of trader terminals that can be used for entering orders. The orders are entered in the form of a satisfaction density profile that represents a degree of satisfaction to trade a particular instrument at various (price, quantity) combinations. Typically, each order is either a buy order or a sell order. The trader terminals are coupled to a matching controller computer. The matching controller computer can receive as input the satisfaction density profiles entered at each one of the trading terminals. The matching controller computer matches orders (as represented by each trader's satisfaction density profile) so that each trader is assured that the overall outcome of the process (in terms of average price and size of fill) has maximized the mutual satisfaction of all traders. Typically, the matching process is anonymous. The matching process can be continuous or a batch process, or a hybrid of the two. Unmatched satisfaction density profiles can be used to provide spread and pricing information. Factors other than price and quantity also may be used to determine the degree of satisfaction. Optionally, priority may be given to certain profiles in the matching process to accommodate stock exchange rules, for example, requiring that priority be given to orders exhibiting the best price, regardless of size or any other consideration. The crossing network has utility both in the securities industry and for non-securities industry applications.

## FOR THE PURPOSES OF INFORMATION ONLY

Codes used to identify States party to the PCT on the front pages of pamphlets publishing international applications under the PCT.

	•				
AM	Armenia	GB	United Kingdom	MW	Malawi
AT	Austria	GE	Georgia	MX	Mexico
ΑU	Australia	GN	Guinea	NE	Niger
BB	Barbados	GR	Greece	NL	Netherlands
BE	Belgium	HU	Hungary	NO	Norway
BF	Burkina Faso	IE	Ireland	NZ	New Zealand
BG	Bulgaria	IT	Italy	PL	Poland
BJ	Benin	JP	Japan	PT	Portugal
BR	Brazil	KE	Kenya	RO	Romania
BY	Belarus	KG	Kyrgystan	RU	Russian Federation
CA	Canada	KP	Democratic People's Republic	SD	Sudan
CF	Central African Republic		of Korea	SE	Sweden
CG	Congo	KR	Republic of Korea	SG	Singapore
CH	Switzerland	KZ	Kazakhstan	SI	Slovenia
CI	Côte d'Ivoire	u	Liechtenstein	SK	Slovakia
CM	Cameroon	LK	Sri Lanka	SN	Senegal
CN	China	LR	Liberia	SZ	Swaziland
CS	Czechoslovakia	LT	Lithuania	TD	Chad
CZ	Czech Republic	LU	Luxembourg	TG	Togo
DE	Germany	LV	Latvia	Tj	Tajikistan
DK	Denmark	MC	Monaco	TT	Trinidad and Tobago
EE	Estonia	MD	Republic of Moldova	UA	Ukraine
ES	Spain	MG	Madagascar	UG	Uganda
FI	Finland	ML	Mali	US	United States of America
FR	France	MN	Mongolia	UZ	Uzbekistan
GA	Gabon	MR	Mauritania	VN	Viet Nam

# CROSSING NETWORK UTILIZING SATISFACTION DENSITY PROFILE

#### Field of Invention

5

10

The present invention is directed to an automated crossing network (also known as a matching system) for trading instruments, and in particular, a continuous crossing network that matches buy and sell orders based upon a satisfaction and size profile and that can output price discovery information.

#### Copyright Notice

A portion of the disclosure of this patent document contains material which is subject to copyright protection. The copyright owner has no objection to the facsimile reproduction by anyone of the patent document or patent disclosure as it appears in the U.S. Patent and Trademark Office, patent file or records, but otherwise reserves all copyright rights whatsoever.

2

#### Background of the Invention

Traditionally, traders and investors who desired to buy or sell securities placed orders with brokers who traded 5 on the floor of organized stock exchanges, such as the New York Stock Exchange or the NASDAQ market. Traders and investors, particularly institutional investors, are increasingly balking at the high cost of trading on organized exchanges and in the OTC (Over-The-Counter) 10 market. Discontent with the expense of using intermediaries and the cost of market impact has contributed to the development of the electronic fourth market for crossing trades. See "Reshaping the Equity Markets, A Guide for the 1990s" by Robert A. Schwartz, 15 Harper Business, 1991, especially at pp. 93-95.

Various companies and exchanges operate computerized

crossing networks, also called anonymous matching 20 systems. By way of example, crossing networks used in connection with the trading of trading instruments are disclosed in U.S. Pat. No. 4,412,287, which discloses an automated stock exchange in which a computer matches buy and sell orders for a variety of stocks; U.S. Pat. 3,573,747, which discloses an anonymous trading system 25 for selling fungible properties between subscribers to the system; U.S. Pat. 3,581,072, which discloses the use of a special purpose digital computer for matching orders and establishing market prices in an auction market for fungible goods; U.S. Pat. 4,674,044, which discloses an 30 automated securities trading system; U.S. Pat. 5,136,501, which discloses an anonymous matching system for effectuating trades through automatic matching in which buyers and sellers who are willing to trade with one another based on specified criteria, such as price, 35 quantity and credit, may automatically trade when matching events occur satisfying these criteria; and U.S.

3

Pat. No. 5,101,353, which discloses an automated system for providing liquidity to securities markets in which orders are entered by the system and executed in real time either internally between system users or externally with stock exchanges and markets.

Crossing networks have a number of advantages, including:
(a) traders need not search for a contraparty; and (b)
anonymity is preserved.

10

15

5

Existing facilities for crossing trades include
Instinet's Crossing Network and POSIT (Portfolio System
for Institutional Trading) which is owned by ITG, Inc.
The Instinet Crossing Network has an equities trading
service to match buyers and sellers anonymously at set
times. Computers pair buyers with sellers on a time
priority basis. Trades are executed at the closing price
for exchange-listed issues, and at the midpoint of the
inside market (best bid and ask) for OTC issues.

20

25

POSIT, for example, enables large investors to trade baskets of stocks among themselves. The orders are sent to a central computer where they are electronically matched with other orders. Unlike Instinct's Crossing Network, POSIT crosses are done at discreet times during the day. The prices are obtained from those quoted on the exchanges, a practice known as "parasitic pricing." See "Reshaping the Equity Markets, A Guide for the 1990s" cited above.

30

35

Instinct, owned by Reuters, also operates an electronic trading system that facilitates the negotiation of trades between institutional investors and brokers. Instinct allows parties to trade anonymously, entering bids and offers electronically. Instinct subscribers can respond to an "order" entered into the system either by matching a displayed price or by making a counter bid or offer

4

that is transmitted electronically to the counter parties. The trades that result from these negotiations become public information only when they are executed. This procedure provides an alternative to the direct human-to-human negotiation of orders in the upstairs market or on the trading floors. Instinct provides a limit order book for over-the-counter (OTC) securities and listed securities and also provides inside quotes for exchange listed securities for the seven U.S. exchanges on which stocks can be traded and for NASDAQ listed securities.

10

15

Many crossing networks function independently of existing stock exchanges. However, some crossing networks are operated by stock exchanges.

For example, the Market Match Exchange ("MMX") is operated by the Chicago Stock Exchange. All matched orders are executed at a random time within a predetermined ten minute window at the market price at such time. The market price is calculated based upon the midpoint of the spread of a particular issue. Rather than matching orders on the basis of time priority, the MMX system uses liquidity fees and liquidity credits to determine the level of priority for order matching. Those users willing to pay the highest liquidity fee have the highest execution priority. See 59 F.R. 5451 (February 4, 1994).

Orossing networks that automatically match buy and sell orders often concentrate trading at a single point of time, and can be called a batch process matching system. There is a need, however, for an anonymous crossing network that continuously, and in real-time, satisfies the buying and selling desires of an arbitrary number of market participants.

A major problem encountered in the design of crossing networks is that of determining how to match buyers and sellers. Existing approaches to this problem include:

5 Take-out strategies, where overlapping bids and offers are matched at the midpoint of the overlapped bid and ask prices, with priority given to buyers and sellers in order of price. This assumes a significant quantity of non-10 disclosed orders in the system; otherwise, there would be no incentive for overlap, and take-out would start at the disclosed best bid/offer prices, just like the Instinet book. Single price auction strategies, where a single, size-weighted average price is computed 15 from overlapping bid and offer prices, and everyone is filled at that price. Again, traders would have to be confident of a significant number of non-disclosed orders in the system to have the incentive to enter 20 orders at a better price than the best disclosed price. Premium strategies (as in the Chicago MMX system), where bids and offers have an associated positive or negative premium, and 25 crossing takes place at the midpoint of market spread or at the minimum necessary premium differential from the midpoint, with priority given in order of premium. Here, the premium-30 based priority in matching provides the incentive for offering higher premiums.

Each of the above approaches is a batch process that relies upon ad hoc rules of competition among a relatively small set of discrete orders as being the means of arbitrating the crossing network participants' buy/sell entries.

6

In the real world of trading, orders to buy or sell can enter the market at any time, and discrete orders often represent only an approximate and partial expression of the order fill that would satisfy the trader. For institutional traders in particular, an individual order seldom represents the full desired fill size, and the trader must then employ multiple orders at different prices (and generally in different markets) to achieve his ultimate fill.

10

Typically, existing crossing networks allow discrete buy or sell orders to be entered, e.g., "sell 10,000 IBM at 64." However, as stated above many traders, particularly institutional traders, wish to deal in baskets of 15 securities, so that, for example, a portfolio is as far as possible, "balanced." Existing crossing networks do not easily allow traders to enter combinations of orders, such as "sell 10,000 IBM at 64 only if I can buy 20,000 DEC at 32". Furthermore, existing crossing networks do not allow traders to enter combinations of orders, such 20 as "sell 10,000 IBM at 64 or sell 100,000 IBM at 63." Traders often have trading strategies such as, for example, "buy 3,000 IBM at 63, but if I can buy 5,000, I would be prepared to pay 63 and 1/2", that cannot be handled by existing crossing networks. 25

Given the above limitations of conventional crossing networks, a more satisfactory approach to the overall problem of continuously satisfying the buying and selling desires of an arbitrary number of market participants is needed. Furthermore, a crossing network is needed that will guarantee mathematical optimality of the matching process, so that each participant is assured that the overall outcome of the process (in terms of the price and size of all fills) has maximized the joint satisfaction of all participants.

7

Price discovery is an important market feature, but in many markets, is often not explicit. The call market opening procedure used on the NYSE, for example, enables determination of an opening price. Further, consolidation of the public order flow on the trading floor of the NYSE gives the exchange specialists a more comprehensive knowledge of buy/sell propensities in the broader market for an issue. The OTC market does not have an explicit price discovery mechanism, such as the call market opening procedure used by the NYSE. OTC dealers sense the public's buy/sell propensities by posting quotes and observing the market's response.

Moreover, existing crossing networks use parasitic pricing methods, and therefore depend on the existence of another market in the same instruments.

### Summary of the Invention

The present invention is directed to a computerized

20 crossing network that allows traders to input as orders a
 satisfaction density profile and maximum size limit which
 at once characterizes the trader's degree of satisfaction
 to trade at any and all prices and sizes, up to the
 aggregate (or size) limit, and that matches orders (as

25 represented by each trader's satisfaction density
 profile) so that each trader is assured that the overall
 outcome of the process (in terms of average price and
 size of fill) has maximized the mutual satisfaction of
 all traders.

30

35

5

10

The satisfaction density profile is a two-dimensional grid or matrix (which could also be represented as a two-dimensional graph or in another two-dimensional format), one dimension being price and the second dimension being size of transaction, that as a whole characterizes the trader's degree of satisfaction for a transaction at each (price, size) coordinate. Each element of the

8

satisfaction density profile, called a satisfaction density value, indicates the trader's degree of satisfaction to trade that size order at that price. In the representative embodiment, each satisfaction density value is a number between zero and one, with zero representing no satisfaction (i.e., will under no circumstances trade that quantity at that price) and one representing total satisfaction.

10 Each trader can input one or more satisfaction density profiles. In the representative embodiment, each satisfaction density profile can be represented and input as a graph of at least two dimensions, such as, for example, as a temperature grid or two dimensional matrix.

15

20

25

30

35

Once the satisfaction density profile is complete, the trader causes the satisfaction density profile to be transmitted to a central matching controller ("CMC"), which anonymously matches buy and sell orders as discussed below.

For the purpose of explanation, assume a batch process in which multiple traders enter satisfaction density profiles that represent either buy or sell orders for a particular stock. Upon transmission of the satisfaction density profiles to the CMC, the CMC will cause buy profiles to be stored in a buy profile database and sell profiles to be stored in a sell profile database. CMC will then calculate, for every buy/sell profile pair, a mutual satisfaction cross product profile. The mutual satisfaction cross product profile represents the degree to which that buy/sell pair can satisfy each other at each grid value of price and size. Next, the individual grid values of the mutual satisfaction cross products for all buy/sell combinations are ranked in order, starting with the highest value of mutual satisfaction. buy/sell orders represented by the ranked grid values of

9

the mutual satisfaction cross products are then matched in order, and matching trades are aggregated by the CMC system. The matching process then continues down the ranked list.

5

10

15

The present invention can easily handle trades of baskets of securities. For example, in the representative embodiment, if a trader wishes to simultaneously both sell IBM and buy DEC, the trader would create a sell satisfaction density profile representing the IBM part of the transaction and a buy satisfaction density profile representing the DEC part of the transaction, and indicate that these profiles are to be linked together. The CMC will then link these two satisfaction density profiles. This linking process can be accomplished, for example, by utilizing a connection matrix and performing matrix manipulation on the two profiles. It will be apparent that other, more complex, linked trades can be accomplished in the same manner.

20

25

The present invention can be operated as a batch crossing network, where orders are matched at set times.

Alternatively, the present invention can be operated as a continuous crossing network by treating each new satisfaction density profile that is entered as a triggering event that causes a new round of computation as described above.

The present invention also allows traders to create and
input satisfaction density profiles, where the individual
satisfaction density profile values entered are based
upon external variables (e.g., for debt instruments,
based upon current interest rate, coupon rate, quality of
issuer, etc.) and variables other than price and
quantity.

It will be apparent that, in contrast to the typical

trading situation where each party will know the identity of the other potential trading parties, the present invention preserves the anonymity of each of the trading parties. According to the representative embodiment of 5 the present invention, each trader enters orders (in the form of satisfaction density profiles) at a trader terminal. Each trader terminal is coupled (directly or indirectly) to the CMC, and may be situated at a location remote to the CMC. Although the CMC can associate each satisfaction density profile with each trader, the other 10 traders are not informed by the present invention of the identity of other parties or potential parties. course, if desired, the present invention could easily be adapted so that each trader is informed by the CMC of the identity of or information about other traders who enter 15 satisfaction density profiles.) Thus, this technology (e.g., the operation of the CMC of the present invention, in combination with the communication links to the trader terminals) preserves the anonymity of each of the traders 20 utilizing the present invention.

Additionally, due to the detail, structure and format of information (in the form of the unique satisfaction density profiles of the present invention) that is electronically communicated from the trader terminal to the CMC with respect to each order, the CMC is able to perform calculations, match orders and provide market information in a way that, prior to the present invention, was unavailable in computerized crossing networks.

25

30

The present invention provides a richer means of price discovery than is available in any existing market structure, including exchanges. In steady-state

35 operation, where all feasible matches have been performed and the system is awaiting the next profile input, there will exist a group of unfilled buy satisfaction density

11

profiles and a group of unfilled sell satisfaction density profiles, with no overlap between the two groups (otherwise a match would be performed). The twodimensional price/size region between these groups is denoted the "spread region," and depicts, at each value of size, the spread between the highest non-zero buy satisfaction profile price and the lowest non-zero sell satisfaction profile price. This depiction of the aggregate of unfilled satisfaction profiles is a significant generalization of the market quotes currently 10 provided by exchanges and market makers, and obviates the need for parasitic pricing inherent in other crossing networks. It also provides substantially greater price discovery across the full range of trade sizes than is contained in the current quotations of best-bid and best-15 offering prices and corresponding sizes.

The present invention has features to permit operation in accordance with certain stock exchange rules. 20 example, some exchanges require priority to be given to orders exhibiting the best price, regardless of other factors. Accordingly, in such cases, the present invention can calculate a tentative allocation. Before making the allocation, the CMC will check to ascertain if 25 there exist any contra profiles that, in accordance with exchange rules, must be executed prior to the tentative allocation.

#### Brief Description of the Drawings

30

Fig. 1 is a block diagram of a representative system

operating according to the present invention.

Fig. 2 is an example satisfaction density profile for a 35 buy order.

Figs. 3A to 3D are example satisfaction density profiles

12

in contour plot format.

Fig. 4 is an example interface window, used to set parameters for and enable input of satisfaction density profiles.

Fig. 5 is a load pattern interface window, used to load parameterized satisfaction density profile templates.

- 10 Fig. 6 is an example screen display showing an interface window and a satisfaction density profile for a sell order.
- Fig. 7 is an example buy satisfaction density\_profile displayed as a temperature graph.

Fig. 8 is a description of the matching process in flow chart format.

Figs. 9A and 9B illustrating typical displays of aggregate density profiles.

Figs. 10A to 10C are example mutual satisfaction cross products, represented as contour graphs.

Fig. 11 illustrates an example procedure, in flow chart form, for modifying the present invention to comply with stock exchange rules in a continuous market case.

### 30 Detailed Description

25

35

The present invention is described below in the context of trading equity securities. However, the invention is not so limited and can be easily adapted to allow the trading of other liquid assets such as futures, derivatives, options, bonds, currencies, airline tickets, concert tickets, computer chips, oil, natural gas and the

13

like. Accordingly, where the context permits, the terms "securities", "stock", "shares" and "instruments" when used herein includes all items that can be traded, such as, for example, futures, derivatives, options, bonds, currencies, computer chips, airline tickets and concert tickets. The terms "buy" and "sell" include, where appropriate, bid and offer, etc.

Intended users of the representative embodiment system of
this invention are typically investors, such as
institutional investors (e.g., a pension fund) but may
also be individual investors, brokers or others who deal
in or trade securities or other instruments. As used
herein, the term "user", "trader" or "investor" means
that person or entity who wishes to make a trade.

Referring now to the drawings, and initially Fig. 1, there is illustrated a block diagram of the overall architecture of the crossing network according to the present invention. A central matching controller ("CMC") 20 2 matches buy and sell orders transmitted to the CMC from various trader terminals, e.g., 10, 12, 14. The CMC 2 is preferably a supercomputer that can perform matrix calculations at rates of multiple gigaflops, such as, for example with present technology, an IBM SP2 or an Intel 25 PARAGON supercomputer. A storage device 4 is coupled to the CMC 2. The storage device 4 comprises a database for storing buy and sell satisfaction density profiles. the representative embodiment, buy satisfaction density 30 profiles can be stored in a buy profile database 6 and sell satisfaction density profiles can be stored in a sell profile database 8.

Each trader who wished to trade will have access to a

trader terminal, such as trader CPU 10, 12, 14. Ideally,
the trader terminals 10, 12, 14 are high powered personal
computers or workstations. The trader terminals 10, 12,

14

14 are coupled to the CMC 2. Trader terminals may be coupled to the CMC 2 over a wide area network (WAN) and/or over the Internet. Each trader terminal includes one or more input/output devices 16, 18, 20 that allow for the entry of satisfaction density profiles and the display of output, such as matching trades.

5

Turning now to Fig. 2, there is illustrated an example satisfaction density profile 300 for a sell order. (Also 10 shown is an example interface window 21, discussed below, which is used to assist in the creation/specification of the satisfaction density profile.) In the representative embodiment, each security that a trader wishes to trade requires the creation of a satisfaction density profile, such as the one shown in Fig. 2 at 300. The satisfaction 15 density profile as shown in Fig. 2 at 300 is a twodimensional grid. Price is represented on the vertical axis and quantity is represented on the horizontal axis. (The ranges and scale of each axis can be set by the 20 trader or automatically set by the present invention.) The satisfaction density levels are described by the numbers shown.

The satisfaction density profile characterizes the 25 trader's range of interest in the transaction at each (price, size) combination. The trader can enter at each grid point on the satisfaction density profile a satisfaction density value, indicating the trader's willingness to trade that size order at that price. 30 Entry of these satisfaction density values can be facilitated by a variety of graphical user interface tools. In the representative embodiment shown in Fig. 2, each satisfaction density value is a number between and including zero and one, with zero representing no 35 satisfaction (i.e., will under no circumstances trade that quantity at that price) and one representing total satisfaction.

15

Thus, for example, Fig. 2 shows that the trader is fully willing to buy 100,000 at \$99.50, but under no circumstances is willing to buy the same quantity at \$100.125, or any quantity at \$101.00. The satisfaction density value to buy 120,000 at \$100 is 0.17, indicating a limited degree of satisfaction. Fig. 2 shows that the trader is more willing to buy 200,000 at \$99.75 then 10,000 at \$99.625.

10 The interface window 21 of Fig. 2 is an example user interface that can be used by a trader to set parameters when inputting or modifying a satisfaction density profile, such as 300 of Fig. 2. In the representative embodiment, the interface window 21 is displayed on an 15 Input/Output device (e.g., 16, 18, 20). The interface window 21 in the representative embodiment can be manipulated according to standard graphical user interface (GUI) commands by a user using, for example, a mouse and a keyboard.

20

25

30

35

A Side indicator 22 allows the trader to set the type of transaction, e.g., buy, sell, sell short etc. A Symbol indicator 24 allows the trader to set the instrument being traded, e.g., for stocks, the ticker symbol; for futures, the futures symbol, etc. A Maximum Quantity indicator 26 allows the trader to set the maximum quantity to be traded. A type box 45 allows the trader to select a type of order, e.g., limit or market. In Fig. 2, the trader has entered a sell profile to sell a maximum quantity of 1,500,000 IBM shares.

The trader can also set a Time-in-Force indicator 28 that determines for how long the order will be valid.

Examples of valid Time-in-Force settings include "good until canceled" (GTC), "good until end of day" (End of Day) and for a set period of time (e.g., minutes).

16

A Profile Dimensions section 30 (also known as a Surface Description section) of the interface window 21 allows the trader to define the dimensions of the satisfaction density profile. A Center Price parameter 32 is used to set the price that is displayed in the center of price axis of the satisfaction density profile. A Price Range parameter 34 shows the range for the price on the price axis. A Price Interval parameter 36 enables the trader to set the price interval (i.e., scale) on the price axis 10 of the satisfaction density profile. For example, as shown in Fig. 2, the center price is set at 100 and the price range at 2. Thus, the price axis will vary from a price of 99 to a price of 101 (with 100 being in the center) in price increments of one eighth. 15 parameter 37 can be used to set whether the profile is absolute or relative (e.g., pegged to the bid/ask midpoint or the average price of the last match of that security).

A Min Size parameter 38 and a Max Size parameter 40 allows the trader to set the minimum and maximum limits for the quantity axis of the satisfaction density profile. A Cursor Position segment 42 will display the coordinates (price, size) of the position of the cursor as the cursor is moved by the user over the satisfaction density profile being created.

In the representative embodiment, there is a Display section 46 that has two buttons, namely, an Update Grid button and a Display Surface button. The Update Button will redraw the satisfaction density profile. The Display Surface button will allow the user to change the way the satisfaction density profile is displayed, e.g., as a contour plot (as shown in Figs. 3A to 3D) or a temperature graph (as shown in Fig. 7 below).

Contour buttons 43 allow the user to input contour lines

17

(e.g., the three lines shown on the satisfaction density profile 300), each representing a satisfaction density value. In Fig. 2, there are three contour buttons, one each for satisfaction density values of 0, 0.5 and 1. In other embodiments, other values can be used for the contour buttons 43. When a trader selects a contour button 43, the present invention enters "draw mode" to allow the user to draw a line on the satisfaction density profile 300.

10

15

20

A menu bar 51 also allows traders to select commands, in the usual GUI fashion. For example, the menu bar 51 has a file menu (with commands such as load profile, save profile, delete profile, reset all profiles), a view profile menu command (also to load a profile), a save profile menu command (also to save a profile), a cross menu command (to submit a profile for execution), a results menu command (that displays a dialogue box listing trades that occurred), a spread menu command (to display market spread information) and a slider menu command (to translate and/or warp the profile values).

In Fig. 3A, there is illustrated an example satisfaction density profile for a buy order. The satisfaction

25 density profile as shown in Fig. 3A is a contour plot on a two-dimensional grid. Price is represented on the vertical axis and quantity is represented on the horizontal axis. The satisfaction density levels are described by the contours shown. In the representative embodiment of Fig. 3A, each satisfaction density value is a number between and including zero and one, with zero representing no satisfaction (i.e., will under no circumstances trade that quantity at that price) and one representing total satisfaction.

35

Thus, for example, Fig. 3A shows that the trader would be highly satisfied to buy 1,500 at \$20.50, but under no

18

circumstances is willing to buy any quantity at \$24. The satisfaction density value for a buy of 3,000 at \$20 is 0.6, indicating a more limited degree of satisfaction. Fig. 3A shows that the trader is more willing to buy 2,000 at \$21 then 4,000 at \$21.

Fig. 3B shows an example satisfaction density profile for a sell transaction in the same format as the contour plot in Fig. 3A. The satisfaction density profile of Fig. 3B could represent, for example, an agency sell order.

As another example, Fig. 3C shows a satisfaction density profile for a sell transaction. Fig. 3C illustrates a "soft" limit order.

15

10

As another example, Fig. 3D shows a satisfaction density profile for a buy transaction.

Turning now to Fig. 4, there is illustrated another

20 example interface window 21. It will be appreciated that
the interface window 21 can have varying designs, all
within the principles of the present invention.
Reference numerals that correspond with those in Fig. 2
relate to items that have the same functionality as

25 described above in Fig. 2. In Fig. 4, the trader has
entered a buy profile to buy a maximum quantity of 50,000
Motorola shares.

Mismatches of grid resolution (e.g., due to different traders using different settings) is handled by interpolation to a common grid resolution. For example, the CMC 2 could determine the smallest grid resolution used and interpolate all coarser grid resolutions to that resolution. Alternatively, the CMC 2 could specify a minimum resolution (e.g. 100 shares and 1/8 in price) and interpolate all coarser grid resolutions to the specified minimum resolution.

10

15

In the embodiment shown in Fig. 4, a Cursor Type section 44 has a number of buttons to control the function of the cursor, for example, a set button, a more button, a less button, a boundary button and an edit button. and less buttons allow the user to increase or decrease the satisfaction density level on the satisfaction density profile at the location of the cursor. representative embodiment, the selected satisfaction density value is increased or deceased each time the mouse button is "clicked." The boundary button allows the user to create a boundary of satisfaction values, such as a zero satisfaction boundary, as discussed above at Fig. 2. The edit button allows the user to edit the boundary. The set button allows the user to set a satisfaction density value, so that each time the mouse is "clicked", the set value is placed in the satisfaction density profile at the location of the cursor.

In the representative embodiment, there is a Display

section 46 that has two buttons, namely, an Update button
and a Display Surface button. The Update Button will
redraw the satisfaction density profile. The Display
Surface button will allow the user to change the way the
satisfaction density profile is displayed, e.g., as a

contour plot (as shown in Figs. 3A to 3D) or a
temperature graph (as shown in Fig. 7 below).

The interface window 21 can also have a quit button 50, a clear button 52, a reset button 54 and an apply button 56. The quit button 50 enables a user to exit from the program that controls the interface window 21. The clear button 52 clears the display of the graph (e.g., the display of the satisfaction density profile) and all other parameter values, such as, for example, the Min Size parameter 38 and the Max Size parameter 40. The reset button 54 "undeletes" the most recent change to the graph, resetting the state of the graph to the

20

immediately preceding state. The apply button 56, when selected, causes the satisfaction density profile to be submitted for matching. A remove boundary button 59, when selected, will remove all boundaries from the satisfaction density profile.

A patterns button 58 allows a user to retrieve predefined or user-defined parameterized templates for
common types of satisfaction density profiles. Upon
selection of the patterns button 58, a load pattern
window 60 (as shown in Fig. 5) will be displayed, that
allows the user to select saved patterns. In the example
of Fig. 5, there are two saved patterns, namely
ibm\_seller\_1 and ibm\_buyer\_1, that store patterns that
enable a user to quickly load and use satisfaction
density profiles to buy and sell IBM stock.

Certain common order types (e.g., market-maker quotes, limit orders, agency orders) can be expressed as

20 parameterized templates that could be selected directly using the Patterns button 58 and the Load Pattern window 60. Once the corresponding template pops up on the display, the user could morph the display to suit the user's preferences as described below.

25

30

35

5

10

15

An even more elegant approach is to use a family of templates that represent two-dimensional basis functions for the surface profile. These functions can be selected from any of the standard two-dimensional orthogonal basis sets (e.g., Fourier, Cosine, Walsh-Hadamard, Haar transforms) or from more generalized and/or data specific basis functions such as those associated with the Gabor and other wavelet transforms or the Karhunen-Loeve transform. Analogous to their role in image data compression, the use of such functions as templates in this application would provide a substantially lower dimensional representation of the buy/sell surface

profile, which in turn will correspondingly reduce the dimensionality of the coupling matrices needed to link together the profiles of multiple securities.

- 5 As will be appreciated, the entry of buy/sell profiles can be facilitated by a combination of a user-friendly graphical interface and user-tailorable templates. illustrated above are merely examples of the types of interfaces that could be used to enter satisfaction density values. In an alternative embodiment, the GUI 10 would provide a set of tools for quickly entering buy/sell profile "peg point" values at selected price/size grid coordinates, along with an arbitrarily drawn boundary outside of which the profile values would be set to zero at all grid points. The CMC 2 would then 15 calculate a two-dimensional (or multi-dimensional) profile that exactly matches the specified points and interpolates between these values to compute all other This interpolation can be accomplished by a grid values. number of mathematical algorithms, including but not 20 limited to triangular tessellations, spline functions, and surface and/or contour plotting programs. The GUI would also include the ability to "morph" a surface profile created in this manner, using mouse hook-and-drag 25 type operations or other similar methods, so that the profile can be altered by the user as desired to achieve a final configuration.
- Fig. 6 shows another example of an interface window 21 and a sell satisfaction density profile 301.
- Fig. 7 shows a buy satisfaction density profile displayed as a temperature graph 302. The user can cause any satisfaction density profile that has been inputted as a contour plot (or other representation) to be displayed in the form of a temperature graph by selecting the Display Surface button. In the representative embodiment, each

(price, quantity) coordinate is represented by a colored square (e.g., 80), with the color of the square signifying the satisfaction density value. For example, in the representative embodiment, a satisfaction density value of 0 is represented by a black square, a satisfaction density value of 1 is represented by a white square, a satisfaction density value of 0.1 is represented by a blue square, a satisfaction density value of 0.1 is represented by a blue square, a satisfaction density value of 0.5 is represented by a red square, a satisfaction density value of 0.9 is represented by a yellow square, and so on. Using this display, the trader can view the satisfaction density profile as a meaningful and colorful graphical display.

- As shown in Figs. 2, 3, 6 and 7, there are many ways and forms for creating and representing a satisfaction density profile on a computer interface and for inputting satisfaction density values. It will be appreciated, from a technological point of view, that (prior to the present invention) a trader was unable to easily express his degree of satisfaction for a transaction at various price and size coordinates. The computer interfaces shown in Figs. 2, 3, 6 and 7 provide a technological solution so as to enable a trader to express such degrees of satisfaction.
- Fig. 8 is a flow chart representing the overall steps performed in accordance with the present invention.

  Traders enter satisfaction density profiles, as discussed above, at steps 100 and 102. It will be appreciated that many traders can each enter one or more satisfaction density profiles. For convenience, Fig. 8 shows that the buy and sell profiles are entered at different steps (i.e., steps 100 and 102); however, the same interface (e.g., interface window 21) and terminals 10, 12, 14 are used for the input of both buy and sell profiles. In fact, steps 100 and 102 could conceptually be considered

23

to be the same step, merely with differing data. .

In the representative embodiment of the present invention, buy satisfaction density profiles, when ready for matching, are transmitted to the CMC 2 and stored in a buy profile database 6 (step 104). Sell satisfaction density profiles, when ready for matching, are transmitted to the CMC 2 and stored in a sell profile database 8 (step 106).

10

The satisfaction density profiles entered at each trader terminal can be electronically transmitted to the CMC 2 and stored as files in the storage device 4 of the CMC 2. In the representative embodiment, each satisfaction density profile is stored as its own file; the internal 15 structure of each file is a two dimensional matrix. (If desired, other data structures other than files could be used to implement this concept.) The buy profile database 6 stores files of buy satisfaction density profiles, and the sell profile database 8 stores files of 20 sell satisfaction density profiles. Additionally, a satisfaction density profile may be stored in local memory of a trader terminal as a file prior to transmission to the CMC 2.

25

At step 108, the CMC 2 calculates, for each possible buy/sell combination stored in the buy profile database 6 and sell profile database 8, a mutual satisfaction profile function, which in the representative embodiment is a mutual satisfaction cross product profile. The mutual satisfaction cross product profile represents the potential for that buy/sell pair mutually to satisfy each other at each price and size. By way of example, if there are three buy profiles (A, B, C) and two sell profiles (1, 2), the CMC 2 will calculate six mutual satisfaction cross product profiles, e.g. A1, A2, B1, B2, C1, C2. Thus, it will be appreciated that the CMC 2

24

interacts with the files stored in the storage device 4 to create the mutual satisfaction cross product profiles. The mutual satisfaction cross product profiles may also be stored in form of files.

5

At step 110, the CMC 2 ranks each grid element (possible buy/sell pair at a corresponding price and size) of each mutual satisfaction cross product profile in order from largest to smallest. The grid elements are then allocated in the ranked order (step 112), accumulating 10 the price and size for the buyer and seller of each matched transaction (steps 114 and 116). When the maximum size limit for a particular satisfaction density profile is reached, all remaining lower ranked grid elements involving that profile are removed from 15 consideration (steps 122 and 124). If all feasible (i.e., non-zero mutual satisfaction) crosses have not been done (step 118), then control returns to step 112. If all feasible crosses have been completed, then the process is temporarily suspended until the next order is 20 entered or an existing unmatched order is canceled or modified (step 120), upon which control returns to step 108.

To operate the present invention as a continuous crossing network, then control should return to step 108 whenever a new order is entered or an existing order canceled or modified.

### 30 Price Discovery

When all feasible matches have been performed and the CMC 2 is awaiting the next profile input (step 120), there will exist a group of unfilled buy satisfaction density profiles and a group of unfilled sell satisfaction

density profiles, with no overlap between the two groups. These unfilled buy and sell satisfaction density profiles may be stored in the buy profile database 6 and the sell

25

profile database 8 respectively.

The two-dimensional price/size region between these groups of unmatched profiles, called herein the "spread region," depicts, at each value of size, for each instrument, the spread between the highest non-zero buy satisfaction profile price and the lowest non-zero sell satisfaction profile price. This aggregate of unfilled satisfaction profiles can be regarded as a generalization of the market quotes currently provided by exchanges and 10 market makers, i.e., is a mechanism, if properly utilized according to the present invention, for price discovery. Importantly, proper use of the information represented by spread region according to the principals of the present invention obviates the need for parasitic pricing 15 inherent in other crossing networks. Moreover, the information represented by the spread region provides a substantially greater price discovery across the full range of trade sizes than is contained in single quotations of best bid and best offering prices and 20 corresponding sizes currently provided by exchanges and market makers.

The present invention can output the spread region as an 25 aggregate density profile. The spread region can have an arbitrary shape, and depends upon the aggregate of unfilled buy and sell satisfaction density profiles existing in the system at a given time. The shape of the spread region, when represented graphically or mathematically, indicates macro-features of the market in 30 a given instrument. For example, a spread region that is narrow at small order sizes and widens at larger order sizes, indicates that the current market is primarily in small "retail" orders, with no large buy orders and sell orders that are close in price. On the other hand, if 35 the spread region narrows at large sizes, this would indicated the presence of one or more large contra

parties who are close in price.

Additional information can be overlayed on the aggregate density profile. For example market depth can be indicated by the quantity of non-zero satisfaction 5 density values entered at each price/quantity grid point over all entered satisfaction density profiles. The CMC 2 creates an aggregate density profile, per instrument, according to the principles of the present invention, having grid entries that indicate the number (or count) 10 of non-zero valued buy or sell satisfaction density profiles entries occupying each price/size grid cell. Ιt is noted that the aggregate density profile does not provide information as to the willingness of any 15 individual participant to trade at a particular price/quantity combination, but rather, reflects the aggregate of all participants.

A further attribute of an aggregate density profile is
market intensity. The grid entries of the aggregate
density profile represent the maximum satisfaction value
among those profiles occupying each price/size grid cell.
Of course, the display could be modified so that some
other statistic relating to the satisfaction values is
calculated or aggregated and available for output to a
trader (e.g., minimum, average, medium, most frequently
occurring, etc.).

Accordingly, the present invention can output to traders,

for example, at the trader I/O devices 16, 18, 20,

information relating to the spread region enabling

sophisticated price discovery about the market. The kind

and quantity of information relating to the spread

region, the level of detail, and the timing of the output

(e.g., immediately or on a delayed basis) will vary

between markets, and could depend upon, for example, the

requirements of the market and the expectations of the

35

traders.

Fig. 9a is an example screen output display showing a typical aggregate density profile. The vertical axis is price and the horizontal axis is quantity. The black grid entries of the aggregate density profile of Fig. 9 represent a maximum satisfaction value of zero and the white grid entries represent a maximum satisfaction of 1. The other shades of colors represent various values between 0 and 1 occupying each price/size grid cell. 10 Fig. 9B is another typical aggregate density profile, except that in Fig. 9B the grid entries are represented by numbers rather than colors. Additional market characterization data is derived by the present invention by computing various statistics based upon the shape of 15 the spread region. An example is a linear regression fit to the center points of the price spread versus size. will be apparent that numerous other representations, statistics and shape features can be derived from the aggregate density profile that would fall within the 20 scope of this invention. This information also can be output to traders at trader I/O devices 16, 18, 20. present invention allows a sub-set of the above discussed aggregate information to be made available for output, with the timing of such output depending on the 25 circumstance of implementation. For example, the decision as to how much of this information is made public could be determined by market preferences.

Ocertain aspects of Fig. 8 can be described more precisely in mathematical notation, as follows. This explanation will begin with a batch process description, and then show how this extends directly to a continuous crossing strategy.

Assume we have M buyers and N sellers in a crossing pool for a given stock. We define  $B_i(p,s)$  as the "satisfaction

density" of the i-th buyer for receiving a portion, s, of his fill at price p, where  $0 \le B_i(p,s) \le 1$ . Along with this profile, the buyer will have a maximum size limit  $\beta_i$ . Let  $S_k(p,s)$  and  $\sigma_k$  be the corresponding satisfaction density and size limit for the k-th seller. These satisfaction density profiles are two-dimensional surfaces over a grid of price and size coordinates that characterize the participant's degree of satisfaction in the transaction. A value of zero in any coordinate cell indicates no satisfaction (i.e., no desire for any portion of the transaction to be accomplished at the corresponding cell price), while a value of unity indicates full satisfaction. In-between values correspond to limited degrees of satisfaction. Mathematically, these values represent "fuzzy" variables

- that characterize the degree of membership of a particular price/size transaction in the set of satisfying transactions.
- 20 Certain characteristics of the satisfaction density functions can be derived from obvious constraints. For a given value of size, we have:
  - B<sub>i</sub>(p<sub>1</sub>,s)≥B<sub>i</sub>(p<sub>2</sub>,s) if p<sub>1</sub><p<sub>2</sub> (i.e., buyers prefer
    lower prices),
    - $B_i(p,s)$  † 1 as p  $\downarrow$  0 (full satisfaction as price goes to zero),
    - $B_i(p,s) \downarrow 0$  as  $p \uparrow \infty$  (no satisfaction as price goes to infinity),

and similarly,

10

15

25

30

- ·  $S_k(p_1,s) \ge S_k(p_2,s)$  if  $p_1 > p_2$  (i.e., sellers prefer higher prices),
- $S_k(p,s)$  † 1 as p †  $\infty$  (full satisfaction as price goes to infinity),
  - ·  $S_k(p,s) \downarrow 0$  as  $p \downarrow 0$  (no satisfaction as price

25

35

#### goes to zero).

For a given price p, there is no similar set of ordinal relationships with respect to size. However, there are special cases that typically would arise in trading. For example, the satisfaction density of a market maker at a given price p might be constant for sizes from zero up to 1,000 shares, and then decline rapidly to zero for larger sizes. The satisfaction density of an agency broker might be non-zero only for sizes up to the client's order size. The satisfaction density of an accumulating or divesting investor might exhibit a broad hump in size centered at some large value.

15 We define the mutual satisfaction density between the ith buyer and the k-th seller to be

$$J_{ik}(p,s) = B_i(p,s) S_k(p,s), i=1,..M; j=1,..N.$$

This product lies between zero and unity in value, and provides a measure of the relative degree to which a given price and size satisfy a particular pair of buyer and seller. There will be MN such mutual satisfaction densities for all participants in the batch.

Numerous other alternatives for defining these mutual satisfaction densities are available. For example, an alternative definition could be

30 
$$J_{ik}(p,s) = \min \{ B_i(p,s), S_k(p,s) \}$$

It will be apparent that other definitions are possible that accomplish the same objective of characterizing the degree of mutual satisfaction.

The optimization problem is: what sequential allocation of amounts and prices

$$(p_{ik},a_{ik})$$
  $i=1..M; j=1..N$ 

WO 96/34357

PCT/US96/07265

30

between the i-th buyer and the k-th seller maximizes the joint mutual satisfaction over all participants? This is equivalent to maximizing sequentially

5  $J = \sum_{i=1}^{M} \sum_{k=1}^{N} J_{ik} (p,s)$ 

subject to the size constraints

10

 $\sum_{ik} s_{ik} \leq \beta_i,$ 

k=1

15

 $\sum s_{ik} \leq \sigma_k.$ 

i=1

20

25

30

This maximization can be performed as follows:

- 1. At each price/size value in the grid, compute the MN values of  $J_{ik}$  (p,s).
- 2. Over all price/size grid values, rank the  $J_{ik}$  (p,s) from largest to smallest, saving the index values corresponding to both the buyer/seller pair and the grid coordinates.
- 3. Allocate price and size, starting with the highest ranked  $J_{ik}$  (p,s), and accumulate the amounts for each buyer/seller. When a size limit is reached, knock out of the ranked list any remaining entries for that buyer/seller.

Any ties in the ranking process could be arbitrated by earliest time of entry or random drawing in step three,

. 5

31

in order to be fair to all participants. Alternatively, where there is a tie, the CMC 2 could select the match that would result in the greatest overall mutual satisfaction over all possible securities being accomplished. For example, the CMC 2 could "look ahead" and determine whether any other possible matches depend upon one of the tied possible matches occurring.

The CMC 2 can then aggregate all allocations between each pair of buyer and seller to compute a single size and price for their transaction as follows:

$$s_{ik} = \sum \sum s_{ik} (m, n)$$

15 m n

(total size, where (m,n) are grid point coordinates corresponding to non-zero mutual satisfactions)

$$\sum_{p_{ik}(m,n)} s_{ik}(m,n)$$
20 
$$P_{ik} = \underbrace{m,n}_{s_{ik}}$$
 (average price).

The optimization approach discussed above permits one 25 allocation between a given buyer and seller at a particular price and size, with the allocations over all possible combinations determined sequentially in rank order of mutual satisfaction values. In the limit as the size increment of the satisfaction profile grid goes to 30 zero, there will be an arbitrarily large number of possible allocations within a vanishingly small neighborhood of the highest current mutual satisfaction value, all having essentially the same mutual satisfaction value (assuming only continuity of the 35 satisfaction profile as a function of the size variable within this neighborhood). In this limiting case, the third and final step of the allocation process converges

32

mathematically to the following rule:

5

10

35

- 3a. For the highest mutual satisfaction value, allocate repeated trades to the corresponding buyer and seller in increments of the corresponding size coordinate until one or the other participants' maximum size limit would be exceeded. Then proceed to the next highest mutual satisfaction value (which may represent a different buyer/seller pair and/or a different price/size coordinate) and repeat this procedure until no feasible matches remain.
- 15 In a system that implements the refinement of step 3a., satisfaction density profiles could be represented by analytic functions of the size coordinate, and the calculation of the maxima of the mutual satisfaction density profiles could be performed by standard 20 analytical and/or numerical techniques.

This implementation (which may be regarded as a mathematically limiting case) can be regarded as a generalization of the basic embodiment in cases where the size increment remains greater than zero. In this embodiment, the ranking procedure is used to determine the sequence of allocations, but at the highest current mutual satisfaction value, multiple allocations (as many as the trader specifies) would be permitted for the corresponding buyer/seller/price/size, until one or the other participants' maximum size limit would be exceeded.

In a further embodiment, the user could specify groups of price/size cells, along with corresponding limits on the number of allocations that could be made within each group. As the allocation process proceeds, when one of these limits is reached, the cells in the group become

33

ineligible for subsequent allocations, and thus are skipped over.

The optimization approach discussed above maximizes

5 sequentially the mutual satisfaction at each stage of the allocation process, by assigning allocations based upon the highest remaining mutual satisfaction value. This approach has the virtue of being computationally tractable and generally yielding allocations with tight spreads in price. However, it does not assure a globally optimum allocation assignment, which may be computationally intractable for problems of any great size. The following refinement formally pose the optimization problem in fullest generality, and describes other search techniques that can be used to seek solutions.

Define an allocation C to be an arbitrary collection of points  $(p_{ik}(j), s_{ik}(j))$ , i  $\epsilon$  [1..M]; k  $\epsilon$  [1..N], j  $\epsilon$  C, taken from the MN mutual satisfaction grids, where the index j runs through the entire allocation C and indexes the individual price/size trade components for all buyer/seller pairs. The indexing scheme on j admits repeated values at any particular buyer/seller/price/size point  $(p_{ik}, s_{ik})$ , and thus it includes the variations on the allocation rule described above.

Let C' be the set of all feasible allocations, i.e., those which satisfy the following conditions:

30

1. For any C  $\epsilon$  C',  $J_{ik}(p_{ik}(j),s_{ik}(j)) > 0 \text{ for all } j \epsilon C$  (i.e., feasible allocations have only non-zero mutual satisfaction values), and

35

2. For any C  $\epsilon$  C', the maximum size constraints

15

25

34

$$\sum_{j \in C_i} S_{ik}(j) \le \beta_i \qquad i=1..M; C_i = \text{subset of C involving buyer i}$$

$$\sum_{j \in C_k} S_{ik}(j) \le \sigma_k \qquad k=1..N; C_k = \text{subset of C involving seller } 1$$

are satisfied for all buyers and sellers (i.e., feasible allocations do not exceed the maximum trade size desired by any buyer or seller).

The general optimization problem then is: what feasible allocation C  $\epsilon$  C' maximizes the total mutual satisfaction

$$J = \sum_{i=1}^{M} \sum_{k=1}^{N} J_{ik}(p,s) ,$$

over all participants, while simultaneously maximizing

$$V = \sum_{i=1}^{M} \sum_{k=1}^{N} S_{ik},$$

the total trade volume? The objective function for this optimization can in general be a non-linear combination of J and V.

Finding the globally optimum solution to problems of this type generally requires an exhaustive compilation of the set C' of feasible allocations, followed by an exhaustive evaluation of the functions J and V over the entire set C', which, in some cases, may be computationally intractable. A number of alternative approaches are

available for finding near-optimum solutions, in addition to the approach described above. These include stochastic algorithms such as random search algorithms, genetic algorithms and evolutionary programming; and multiple hypothesis tree search and other multi-stage deterministic search algorithms. It will be apparent that numerous alternative optimization procedures can be applied to this problem, all of them lying within the principles of the present invention.

10

15

20

The present invention also allows a minimum threshold of mutual satisfaction in the ranking process, below which no allocations are made. Furthermore, the satisfaction density for one stock can be made a function of the allocations already made in another stock.

To convert the batch process into a continuous one, each new satisfaction density entered into the crossing network of the present invention is treated as an event that triggers a new round of computation as described above. While the computation requirements to implement this process in real time for all stocks are significant, they are well within the capability of modern supercomputers.

25

30

The following is a simple example to illustrate the operation of the present invention. This example assumes that there are two buy profiles and two sell profiles entered by traders into the system for the trade of a single stock. The four satisfaction density profiles can be represented as the following matrices, with price being rows and quantity being columns:

WO 96/34357

PCT/US96/07265

36

	Buyer #2 Profile	B2 :=	.1	.1	. 1	0
			.3	.3	.3	0
			. 5	. 5	.5	0
			1	1	1	0
5						
	Seller #1 Profile	S1 :=	1	1	1	1
			. 7	. 7	.7	. 7
			. 2	.2		
			0	0	0	0
10						
	Seller #2 Profile	S2 :=	0	0	0	. 5
			0	0	0	. 7
			0	0	0	.3
			0	0	0	.1
15						

Buyer #1 Profile is represented graphically as a contour plot in Fig. 3A. Buyer #2 Profile is represented graphically as a contour plot in Fig. 3D. Seller #1 Profile is represented graphically as a contour plot in Fig. 3C. Seller #2 Profile is represented graphically as 20 a contour plot in Fig. 3B.

Then the four mutual satisfaction cross products produced at step 108 are as follows:

 $T11 := (B1 \cdot S1)$ 

25	OII := '(BI.2I)				
	J11 therefore equals	0	0	0	0
		.07	0	0	0
		.16	.14	.06	.02
		0	0	0	0
30					
	J12:= (B1·S2)				
	J12 therefore equals	0	0	0	0
		0	0	0	0
		0	0	0	.03
35		0	0	0	.02

37

	$J21:= (B2\cdot S1)$				
	J21 therefore equals	.1	.1	.1	0
		.21	.21	.21	0
5		1	.1	.1	0
		0	0	0	0
	J22:= (B2·S2)				
	J22 therefore equals	0	0	0	0
10		0	0	0	0
		0	0	0	0
		0	0	0	0

- J11 is represented graphically, as a contour plot, in
  Fig. 10A. J12 is represented graphically, as a contour
  plot, in Fig. 10B. J21 is represented graphically, as a
  contour plot, in Fig. 10C. J22 is represented
  graphically as a blank contour plot (not illustrated).
- 20 Ranking each (price, quantity) pair from the above four grids gives the following vector:

If there are a number of possible trades ranked equally (e.g., there are three possible trades ranked first above), then the profile with the highest time priority is chosen, or one is chosen at random or, as explained above, according to a predetermined scheme to increase overall mutual satisfaction in the matching process.

35 It will be appreciated that one technological advantage provided by the present invention is that a trader's degree of satisfaction to trade at a particular price-

38

quantity combination is expressed in quantitative rather than qualitative terms. For example, one trader's statement that "I am keen to trade 1,000 IBM at \$98" has different meanings to different traders. In sharp contrast, the present invention, by enabling traders to express satisfaction according to a single scale (e.g., numbers between and including zero and one), provides a single, uniform standard for use by all traders to express their degree of satisfaction. Accordingly, each trader's desires can be easily expressed and understood by others, and communicated to and processed by the CMC 2 according to a known normative scale.

The present invention can easily handle trades of baskets of securities. In such case, the CMC 2 will functionally link related satisfaction density profiles. This linking process can be accomplished in its most general form, for example, by matrix manipulation of the two profiles utilizing a connection matrix.

20

30

10

In further embodiments, additional variables (or parameters) can be included that have an effect on the satisfaction density profile. For example, an eligibility variable or an urgency variable (or both)

- could be set by the trader, as explained below. To further elaborate, consider the following scenarios:
  - A. A trader has a "buy basket" and a "sell basket" whose execution status cannot become too far unbalanced on either side, in dollars or shares or both.
  - B. A trader wants to become more (or less) aggressive about buying/selling a given security as a function of the execution status of other securities in the traders' actual/desired basket.
- 35 C. Some combination of A. and B. above.

To account for these constraints and relationships, the

39

satisfaction density profile of the present invention can be augmented to include two other variables: eligibility and urgency. In the most general case, each of these variables can take on a value between and including zero and one. Alternatively, each could have a binary value, zero or one. In one embodiment, the eligibility variable has a binary value and the urgency variable has a value between and including zero and one.

Both the urgency variable and the eligibility variable can be associated with the satisfaction density profile as a whole (e.g., one value per variable per profile) or with each coordinate of the satisfaction density profile (e.g., one value for each (price, size) coordinate.)

The eligibility value, when associated with each coordinate, represents the degree to which that grid point is eligible for matching. In the simplest case, the eligibility variable is a binary variable that is

15

35

- used to track execution status, i.e., all values of the eligibility variable are assigned a value of one at order profile entry, and matched values are set to zero upon matching. Thus, in this embodiment, the eligibility variable could keep track of when matches have occurred.
- In a more general case, the eligibility of unmatched values could be held to zero pending satisfaction of execution status constraints of other securities (e.g., as in scenario A. above). Thus, the eligibility variable could be used as a coupling between two different stocks.

In a most general case, the eligibility variable could be a "fuzzy" variable, having values between and including zero and one, that would allow for "soft" (i.e., continuous-valued) constraints such as "I want to sell [some | a good amount | a lot] of IBM before I buy [ some | much | a large amount ] of DEC.

40

The urgency variable represents the degree to which a particular grid point satisfaction value should be either (a) translated in the direction of a more aggressive price, or (b) warped to a more aggressive satisfaction value, or both. In the representative embodiment, there is one urgency value per satisfaction density profile (i.e., urgency is condensed to a single scalar value for each security, applied uniformly), and the value of the urgency variable ranges from zero to one. In the normal case, the urgency variable would have a value of zero, representing regular trading urgency. Non-zero values of the urgency variable would signify the degree of urgency, with one being the most urgent.

15 For case (a) immediately above, a non-zero value of the urgency variable would translate the whole satisfaction density profile up in price (for a buy) or down in price (for a sell). In this instance, the boundaries of the satisfaction density profile would shift accordingly.

20

25

10

In case (b), non-zero values of the urgency variable would exponentially warp the satisfaction density values. Assume that the urgency variable is assigned a value u. Then each (non-zero) satisfaction density value is raised to the power (1-u). In this case, the boundaries of the satisfaction density profile are not changed.

Additional embodiments of the present invention enable the incorporation of external variables in the satisfaction density function. "Satisfaction" can be thought of as a normalized bivariate utility function. Unlike the subjectiveness inherent in the classical definition of utility functions, satisfaction in the context of this invention can be regarded as being objectively normalized as a result of the common knowledge among market participants of the precise manner in which their individual satisfaction density profile

10

values will be used in calculations to determine the outcome of matches. In general, satisfaction can be an arbitrarily complex function of a set of variables and/or parameters that, in the aggregate, define the participants' current trading goals within the context of the overall market. This allows the principles of the present invention to be generalized to include trading of both fungible and non-fungible instruments based upon a specification of satisfaction as a function of these external variables.

For example, debt instruments typically are graded on the basis of current interest rate, coupon rate, time to maturity, and quality of issuer. A trader can acquire a portfolio of debt holdings that approximately match a buyer specification by creating a set of satisfaction profiles for individual debt instruments that fall within some range of these variables, where the satisfaction value for a particular instrument at each price and quantity is a function of the above variables. Higher coupon rates and higher quality of issuer, for example, generally would result in a higher satisfaction value at a given price and quantity.

- Accordingly, the present invention allows traders to create and input satisfaction density profiles, where the satisfaction density profile values are a function of or are based upon variables other than price and quantity.
- The present invention can also accommodate allocation based constraints. For certain constraints of interest to traders, the eligibility of a buy profile or a sell order profile for execution may be a function of the current allocation computed for their satisfaction density profile. Constraints of this type can be

accommodated by employing a repeated stage of all or portions of the allocation computation, as necessary.

42

For example, step 112 of Fig. 8 can be divided into two stages, the first stage determining the eligibility of each profile for execution, and the second stage determining the actual allocation. The same approach can be taken for intermediate values of eligibility (i.e., between 0 and 1), where the value of the eligibility variable is computed in the first stage, and the final allocation is based upon that value of eligibility.

- The CMC 2 can be coupled to an automated clearing system and/or accounting system. Orders that are matched can then be automatically output to such system(s) to assist in "backoffice" procedures.
- It is noted that the CMC 2 of the representative 15 embodiment of the present invention can be implemented utilizing a logic circuit or a computer memory comprising encoded computer-readable instructions, such as a computer program. The functionality of the logic circuit or computer memory has been described in detail above. 20 Generally, the present invention has practical application as it enables ownership of instruments, such as for example stocks and bonds, to be transferred and facilitates bringing together willing buyers and willing sellers. However, it should be appreciated that the 25 solution posed by the present invention could not be manually accomplished by a human. According to the present invention, satisfaction density profiles can be created by many traders at trading terminals located in a multitude of various locations, and electronically 30 transmitted and stored in a central location for processing. No human could possibly perform the calculations required to determine what trades are to take place. In the continuous the crossing situation, for example, a very large number of calculations must 35
- for example, a very large number of calculations must take place in real-time whenever a new order is entered or an existing order is canceled or modified,

43

calculations that no human could possibly perform in the time required. Moreover, anonymity is assured when the CMC 2 determines which orders will be satisfied, which would not be assured if a human attempted to perform the communication and calculation steps of the present system.

Most organized stock exchanges operate with rigid rules

10 as to execution of orders, for example, requiring
priority be given to orders exhibiting the best price,
regardless of size or any other consideration (such as
mutual satisfaction). The present invention, if desired
can be implemented to comply with such exchange rules.

15 Thus, variations of the principles discussed above can be
made so that the crossing network will accommodate such
stock exchange rules. Other such variations are possible
within the scope of the invention.

## 20 1. Continuous Market Case

25

When operating in the continuous market mode on an exchange, a new profile entering the system must "sweep" the stock available at a satisfaction value of "one" and a better price or an equal price (in the case of time priority) relative to any prospective allocation based on mutual satisfaction.

When the new profile enters the system, the mutual

satisfaction cross products are calculated with respect
to contra profiles, and the ranking procedure of the
basic algorithm is performed. The highest-ranked
price/size cell becomes a tentative first allocation.
Before making the allocation, however, the CMC 2 first

checks to see if there are any contra profiles exhibiting
a "one" value of satisfaction (a) at a better price and
lower size, or (b) at an equal price, lower size and

44

having time priority, over the contra profile involved in the tentative allocation. If so, the trades from these profiles are aggregated to determine the total size available at an equal or better price. These trades get priority for matching with the new profile over the tentative allocation. The aggregate size may not be equal to the size of the tentative allocation. new profile has a satisfaction value of zero at the smaller size and the corresponding aggregate average price, and/or if the tentative contra party is unwilling 10 to accept the residual amount, then the tentative allocation is invalidated. Should no trade result after all tentative allocations have been exhausted, the new profile will be eligible for a retry after subsequent new profiles are executed. 15

This procedure is summarized in Fig. 11. At step 202, the CMC 2 selects the next highest mutual satisfaction grid point. The CMC 2 then determines at step 204 if any contra satisfaction density profiles exist in the system 20 that have a "1" satisfaction at a better price. If so, at step 206 the CMC 2 aggregates these possible trades to determine the total size available at the better price, and these trades get priority for matching at step 212. A similar process is performed at steps 208 and 210 for 25 trades having equal price but time priority. If the aggregate size is greater or equal to the size of the tentative allocation (step 212), then the trade is allocated accordingly (step 214). Otherwise, at step 216, if the tentative contra party is unwilling to accept 30 the residual amount (step 216), then the tentative allocation is invalidated (step 218). If the tentative contra party is willing to accept the residual amount, then a trade is allocated accordingly (step 214). unmatched contra cell exists that has a superior or equal 35 price, then the trade is allocated to the highest-ranked price/size cell (step 220).

45

In addition to the above situation, the case may arise where a new profile does not overlap with any existing profiles, but there are prices where both the new profile and existing contra profiles have "one" satisfaction values, with the existing profiles having these values at lower sizes. In this case, the CMC 2 sweeps the lower-size existing stock to fill any eligible "one" satisfaction values in the new profile (using price, entry time and size priority, in that order). The final price may be allocated either on a "walking the book" basis, where each contra side is filled at the individual prices of each cell, or all contra cells may be filled at the best price needed to complete the fill.

## 15 2. <u>Call Market Cases</u>

There are twelve different cases that must be considered, corresponding to each of the combinations set forth below:

20 \* single-price and multi-price calls

- \* no market orders, exactly offsetting market orders, and non-offsetting market orders,
- \* non-overlapping limit profiles and overlapping limit profiles.

25

The following procedures are used in these cases.

Single-Price Calls

Single price calls require that profiles having a better

30 price, at a "one" satisfaction value, relative to the
call price be given priority. We define the price
deviation of a given profile to be the amount by which
its best price at any size and at a "one" satisfaction
value deviates from the call price. Priority is then

35 given to profiles whose price deviations are greater than
or equal to zero, i.e., that are willing to improve on
the call price at a "one" satisfaction value. Those

46

profiles with a strictly positive price deviation must be filled completely in the call, while those with zero price deviation may not necessarily receive a complete fill. Table 1 lists the procedures to be used under various situations.

Market Order Situation	Non-Overlapping Limit Profiles	Overlapping Limit Profiles
None	No-Op	Find the call price that 1) fills all profiles having a strictly positive price deviation, in price deviation priority, and 2) yields the highest mutual satisfaction-weighted volume on the total transaction. Break any ties by selecting the call price yielding the largest total volume, then use random draw. Fill all remaining eligible limit profiles at the call price in order of mutual satisfaction and then time priority.
Non-Offsetting	Form a binary profile with maximum size equal to the offset. Slide this profile into the contra limit profiles, aggregating trade sizes at cells where contra satisfaction equals one (in time priority) until the offset size is met. Fill all market orders and the involved limit orders at that maximum or minimum price.	Form a binary profile with maximum size equal to the offset, and include it with the corresponding buy or sell limit profile groups at first priority. Find the call price that: 1) fills all profiles having a strictly positive price deviation priority, and 2) yields the highest mutual satisfaction-weighted volume on the total transaction. Fill the market profile and all eligible limit profiles at that price. Fill all remaining eligible limit profiles at the call price in order of mutual satisfaction and then time priority.
Exactly Offsetting	Form binary buy and sell profiles with maximum size equal to the market order aggregates. Perform the above procedure for each profile against contra buy/sell limit profiles. Fill all market orders at the average of the two prices determined by this procedure.	Use same price as determined in the no market order case to fill the offsetting market orders.

Table 1

48

Multi-Price Calls

The multi-price call allows for different prices, so priority is determined by mutual satisfaction, as in the basic algorithm discussed above. Alternatively, one may employ the continuous market sweep algorithm described above as an additional sub-procedure on the basic algorithm.

10 Table 2 lists the procedures to be used under various situations.

Market Order Situation	Non-Overlapping Limit Profiles	Overlapping Limit Profiles
None	No-Op	Use the basic algorithm, with the option of using the continuous market sweep modification.
Non-Offsetting	Form a binary profile with maximum size equal to the offset. Slide into the contralimit profiles, aggregating size where contral satisfaction equals one (in time priority) until the offset size is met. Fill all market orders at the volume-weighted average price (VWAP) over the aggregated cells, and fill the involved limit orders at their corresponding cell prices.	Form a pinary profile with maximum size equal to the offset, and include with the corresponding puy or sell limit profile groups at top priority. Execute the pasic algorithm (optionally with the continuous market sweep mod), sliding the market profile as necessary to find the price that just fills the market profile against contras with satisfaction equal to one. Fill all market orders at the resulting VWAP. Limit orders are filled at whatever outcome results from the basic algorithm.
Exactly Offsetting	Form binary buy and sell profiles with maximum size equal to the market order aggregates. Perform the above procedure for each profile against contra buy/sell limit profiles. Fill all market orders at the average of the two prices determined by this procedure.	Use the basic algorithm (optionally with the continuous market sweep mod) to cross the overlapping limit profiles. Then calculate the MSVWAP (mutual Satisfaction-volume weighted average price) from the results, and fill the offsetting market orders at this price.

Table 2

50

## Non-Security Industry Applications

10

It will be appreciated that the present invention has many non-security industry applications. For example, the present invention can be used to trade in computer chips, arrange dates for a dating service (e.g., matching two people for a date, based upon a satisfaction profile recording desirability of various features of a possible date), to trade concert and other event tickets, to match prospective employers and employees, to trade in natural gas, and to sell airline and other travel tickets.

For example, when used to trade in airline tickets, the buyers would be customers who are seeking seats on a 15 flight and the sellers would be, for example, airlines. travel agents, tour companies and travel wholesalers. The satisfaction density profile in this instance is a two-dimensional grid, with the vertical axis representing price and the horizontal axis representing time of flight 20 (e.g., date of travel and time in one hour segments.) Each profile would represent a particular flight route, e.g., New York to Denver; Los Angeles to Atlanta, etc. Thus, for example, a customer seeking a flight from Boston to Toronto would enter on a buy satisfaction 25 density profile for "Boston-Toronto" the degree of satisfaction to travel at each price at each time. example, a traveller may be prepared to pay \$50 more to travel on Friday evening rather than on Saturday morning, but under no circumstances is prepared to fly on a Sunday or for more than \$250. The traveller would travel at any 30 time for \$75 or less. Each airline, for example, would enter sell profiles representing the willingness to sell seats at each price at each time. Moreover, in this embodiment, other dimensions could be added to the satisfaction density profile, e.g., airline preference (a 35 customer may pay more to travel on a favorite airline), number of stop-overs, etc. Further, there could be

linking across "instruments", e.g., rail transportation could be included in the matching process -- a customer may be 75% satisfied to travel by train from New York to Boston for \$50 on Monday morning, 40% satisfied to travel by train for \$100 on Monday morning, 0% satisfied to travel by train for \$125 at any time, 85% satisfied to travel by airplane for \$200 on Monday afternoon, etc.

The matching process can take place in real time or at predetermined time intervals, e.g., every day or every hour.

Results of the matching process can be returned to the terminal at which the buyers and the sellers enter their satisfaction density profiles, or by other known communication means.

The above described embodiments are merely illustrative of the principles of the present invention. Other embodiments of the present invention will be apparent to those skilled in the art without departing from the spirit and scope of the present invention.

52

## WHAT IS CLAIMED IS:

1. A computer-implemented crossing network that matches orders for instruments where each order is represented by a satisfaction density profile, the crossing network comprising:

a plurality of trader terminals for entering orders in the form of a satisfaction density profile that represents a degree of satisfaction to trade an instrument at a plurality of (price, quantity) combinations, each satisfaction density profile representing either a buy order or a sell order for the instrument; and

a matching controller computer coupled to each one of the plurality of trader terminals over a communications network and receiving each satisfaction density profile entered at each one of the plurality of trader terminals, each received satisfaction density profile stored at the matching controller computer in a database as a file, the matching controller computer interacting with each file by pairing each satisfaction density profile representing a buy order with each satisfaction density profile representing a sell order, and thereafter calculating for each satisfaction density profile pair a mutual satisfaction function, each mutual satisfaction function including a plurality of (price, quantity) combinations representing a degree of mutual satisfaction for trading said quantity at said price, and thereafter ranking according to the degree of mutual satisfaction every (price, quantity) combination of every mutual satisfaction function, and matching, in accordance with the ranking, buy orders with sell orders.

2. A crossing network that matches orders for a plurality of instruments based upon a satisfaction and size profile, the crossing network comprising:

a plurality of trader terminals for entering an order for an instrument in the form of a satisfaction density profile that represents a degree of satisfaction to trade the instrument at a plurality of (price, quantity) combinations, each satisfaction density profile representing either a buy order or a sell order for the instrument; and

a matching controller computer coupled to each one of the plurality of trader terminals over a communications network and receiving as input each satisfaction density profile entered at each one of the plurality of trader terminals, the matching controller computer comprising

means for pairing each satisfaction density profile representing a buy order with each satisfaction density profile representing a sell order,

means for calculating for each satisfaction density profile pair a mutual satisfaction function, each mutual satisfaction function including a plurality of (price, quantity) combinations representing a degree of mutual satisfaction for trading said quantity at said price,

means for ranking according to the degree of mutual satisfaction every (price, quantity) combination of every mutual satisfaction function, and

means for matching, in accordance with the ranking, buy orders with sell orders.

- 3. The crossing network of claim 2 wherein the matching controller computer further comprises means for selecting between (price, quantity) combinations having the same ranking.
- 4. The crossing network of claim 2 wherein the

WO 96/34357

matching controller computer matches orders in real time as each order is received at the matching controller computer.

- 5. The crossing network of claim 2 further comprising means for associating each satisfaction density profile with a trader terminal.
- 6. The crossing network of claim 2 wherein the matching controller computer further comprises means for accumulating matched (price, quantity) combinations for each trader terminal.
- 7. The crossing network of claim 2 wherein satisfaction density profile is a two-dimensional graph having a price axis and a quantity axis.
- 8. The crossing network of claim 2 wherein the satisfaction density profile is entered at the trader terminal as a contour graph.
- 9. The crossing network of claim 2 wherein the satisfaction density profile is entered at the trader terminal as a temperature graph.
- 10. The crossing network of claim 2 wherein each satisfaction density profile includes a satisfaction density value for each (price, quantity) combination.
- 11. The crossing network of claim 2 further comprising means for combining a plurality of satisfaction density profiles.
- 12. The crossing network of claim 2 wherein each trader terminal further comprises means for enabling related satisfaction density profiles to be linked.

13. A crossing network that matches buy and sell orders based upon a satisfaction and quantity profile, the crossing network comprising:

a plurality of trader terminals for entering an order for an instrument in the form of a satisfaction density profile that represents a degree of satisfaction to trade the instrument at a plurality of (price, quantity) combinations, each order being either a buy order or a sell order for the instrument; and

a matching controller computer coupled to each one of the plurality of trader terminals over a communications network and adapted to receive as input satisfaction density profiles entered at each one of the plurality of trader terminals, the matching controller computer pairing each satisfaction density profile representing a buy order with each satisfaction density profile representing a sell order, and calculating for each satisfaction density profile pair a mutual satisfaction cross product representing a degree of satisfaction to which the satisfaction density profiles in the satisfaction density profile pair satisfy each other, and ranking each (price, quantity) combination of each mutual satisfaction cross product in an order, the matching controller computer thereafter matching buy orders and sell orders in accordance with the ranked order.

- 14. The crossing network of claim 13 wherein the sell order includes a sell short order.
- 15. The crossing network of claim 13 wherein the instrument includes stocks.
- 16. The crossing network of claim 13 wherein the instrument includes futures.
- 17. The crossing network of claim 13 wherein the

56

instrument includes currencies.

18. The crossing network of claim 13 wherein the instrument includes bonds.

- 19. The crossing network of claim 13 wherein the instrument includes options.
- 20. The crossing network of claim 13 wherein the instrument includes computer chips.
- 21. The crossing network of claim 13 wherein the instrument includes concert tickets.
- 22. The crossing network of claim 13 wherein satisfaction density profile is a two-dimensional graph having a price axis and a quantity axis.
- 23. The crossing network of claim 22 wherein the matching controlling further comprises means for storing each satisfaction density profile as a file in a database.
- 24. A crossing network that matches orders for instruments where the orders are represented by a satisfaction density profile, the crossing network comprising:

a plurality of terminals for entering orders in the form of a satisfaction density profile that represents a degree of satisfaction to trade an instrument at a plurality of (price, quantity) combinations, each satisfaction density profile representing either a buy order or a sell order for the instrument; and

a matching controller computer coupled to each one of the plurality of terminals over a communications network and receiving as input each satisfaction density profile entered at each one of the plurality of terminals, the matching controller computer matching, where possible, satisfaction density profiles representing buy orders with satisfaction density profiles representing sell orders, and thereafter comparing unmatched satisfaction density profiles representing buy orders for one or more predetermined instruments with unmatched satisfaction density profiles representing sell orders for corresponding one or more predetermined instruments to obtain spread information for each one or more predetermined instruments.

25. The crossing network of claim 24 wherein the matching controller computer further comprises:

means for pairing each satisfaction density profile representing a buy order with each satisfaction density profile representing a sell order;

means for calculating for each satisfaction density profile pair a mutual satisfaction function, each mutual satisfaction function including a plurality of (price, quantity) combinations representing a degree of mutual satisfaction for trading said quantity at said price;

means for ranking according to the degree of mutual satisfaction every (price, quantity) combination of every mutual satisfaction function; and

means for matching, in accordance with the ranking, buy orders with sell orders.

- 26. The crossing network of claim 24 wherein the spread information is represented as a two-dimensional graph having a price axis and a quantity axis.
- 27. The crossing network of claim 24 further comprising means for outputting the spread information in

58

graphical form.

28. The crossing network of claim 24 further comprising means for outputting the spread information in statistical form.

- 29. The crossing network of claim 24 wherein satisfaction density profile is a two-dimensional graph having a price axis and a quantity axis.
- 30. The crossing network of claim 24 wherein the satisfaction density profile is entered at the terminal as a contour graph.
- 31. The crossing network of claim 24 wherein the satisfaction density profile is entered at the terminal as a temperature graph.
- 32. The crossing network of claim 24 wherein each satisfaction density profile includes a satisfaction density value for each (price, quantity) combination.
- 33. A crossing network that matches orders for instruments where the orders are represented by a satisfaction density profile, the crossing network comprising:

a plurality of terminals for entering orders in the form of a satisfaction density profile that represents a degree of satisfaction to trade an instrument at a plurality of (price, quantity) combinations, each satisfaction density profile representing either a buy order or a sell order for the instrument; and

a matching controller computer coupled to each one of the plurality of terminals over a communications network and receiving as input each satisfaction density profile entered at each one of the plurality of

terminals, the matching controller computer matching, where possible, satisfaction density profiles representing buy orders with satisfaction density profiles representing sell orders,

the matching controller computer aggregating information from each entered satisfaction density profile to obtain an aggregate density profile.

- 34. The crossing network of claim 33 wherein the aggregate density profile is represented as a two-dimensional graph having a price axis and a quantity axis.
- 35. The crossing network of claim 33 wherein the aggregate density profile is a market depth profile representing quantities of non-zero (price, quantity) combinations entered at each (price, quantity) coordinate for all satisfaction density profiles relating to a predetermined instrument.
- 36. The crossing network of claim 33 wherein the matching controller computer further comprising means for giving priority to satisfaction density profiles exhibiting a best price regardless of quantity.
- 37. The crossing network of claim 33 further comprising means for outputting the aggregate density profile in statistical form.
- 38. The crossing network of claim 33 wherein each satisfaction density profile is a two-dimensional graph having a price axis and a quantity axis.
- 39. The crossing network of claim 33 wherein each satisfaction density profile includes a satisfaction density value for each (price, quantity) combination.

60

- 40. The crossing network of claim 33 wherein each satisfaction density profile is stored in a file at the matching controller computer.
- A computer-implemented crossing network to match orders, each order represented as either a buy satisfaction density profile or a sell satisfaction density profile and specifying a degree of satisfaction to trade at a plurality of (price, quantity) combinations.
- 42. For use in a computer-implemented crossing network, a trading terminal to input orders, each order represented as either a buy satisfaction density profile or a sell satisfaction density profile and specifying a degree of satisfaction to trade at a plurality of (price, quantity) combinations.
- 43. A trading network to match desires of buyers and sellers of airline tickets, the trading network comprising:

a plurality of terminals for entering an order for an airline ticket in the form of a satisfaction density profile that represents a degree of satisfaction to trade the instrument at a plurality of (price, time of departure) combinations, each order being either a buy order or a sell order for the airline ticket; and

a matching controller computer coupled to each one of the plurality of terminals over a communications network and adapted to receive as input satisfaction density profiles entered at each one of the plurality of terminals, the matching controller computer pairing each satisfaction density profile representing a buy order with each satisfaction density profile representing a sell order, and calculating for each satisfaction density profile pair a mutual satisfaction cross product representing a degree of satisfaction to which the

satisfaction density profiles in the satisfaction density profile pair satisfy each other, and ranking each (price, time of departure) combination of each mutual satisfaction cross product in an order, the matching controller computer thereafter matching buy orders and sell orders in accordance with the ranked order.

- 44. The trading network of claim 43 wherein the matching controller further comprises means for reporting to each terminal the results of the matching.
- A computer-implemented matching network that matches orders for travel tickets where each order is represented by a satisfaction density profile, the matching network comprising:

a plurality of terminals for entering orders in the form of a satisfaction density profile that represents a degree of satisfaction to trade a travel ticket at a plurality of (price, time of departure) combinations, each satisfaction density profile representing either a buy order or a sell order for the travel ticket; and

a matching controller computer coupled to each one of the plurality of terminals over a communications network and receiving each satisfaction density profile entered at each one of the plurality of terminals, each received satisfaction density profile stored at the matching controller computer in a database as a file, the matching controller computer interacting with each file by pairing each satisfaction density profile representing a buy order with each satisfaction density profile representing a sell order, and thereafter calculating for each satisfaction density profile pair a mutual satisfaction function including a plurality of (price, time of departure) combinations representing a degree of mutual satisfaction for trading said travel ticket at said price and time of

departure combination, and thereafter ranking according to the degree of mutual satisfaction every (price, time of departure) combination of every mutual satisfaction function, and matching, in accordance with the ranking, buy orders with sell orders.

- 46. The matching network of claim 45 wherein the matching controller computer further comprises means for selecting between (price, time of departure) combinations having the same ranking.
- 47. The crossing network of claim 45 wherein the matching controller computer matches orders at regular time intervals.
- 48. A method for matching orders for a plurality of instruments based upon a satisfaction and size profile, the method comprising the steps of:

entering an order for an instrument in the form of a satisfaction density profile that represents a degree of satisfaction to trade the instrument at a plurality of (price, quantity) combinations, each satisfaction density profile representing either a buy order or a sell order for the instrument;

transmitting each satisfaction density profile to a host computer;

at the host computer, pairing each satisfaction density profile representing a buy order with each satisfaction density profile representing a sell order;

at the host computer, calculating for each satisfaction density profile pair a mutual satisfaction cross product, each mutual satisfaction cross product including a plurality of (price, quantity) combinations representing a degree of mutual satisfaction for trading said quantity at said price;

at the host computer, ranking according to the degree of mutual satisfaction every (price, quantity)

combination of every mutual satisfaction cross product; and

at the host computer, matching, in accordance with the ranking, buy orders with sell orders.

49. A method for matching orders for a plurality of instruments based upon a satisfaction and size profile, the method comprising the steps of:

receiving a plurality of orders for a plurality of instruments, each order received in the form of a satisfaction density profile that represents a degree of satisfaction to trade the instrument at a plurality of (price, quantity) combinations, each satisfaction density profile representing either a buy order or a sell order for the instrument;

pairing each satisfaction density profile representing a buy order with each satisfaction density profile representing a sell order;

calculating for each satisfaction density profile pair a mutual satisfaction function, each mutual satisfaction function including a plurality of (price, quantity) combinations representing a degree of mutual satisfaction for trading said quantity at said price;

ranking according to the degree of mutual satisfaction every (price, quantity) combination of every mutual satisfaction function;

matching, in accordance with the ranking, buy orders with sell orders.

- 50. The method of claim 49 wherein the step of receiving further comprises the step of storing each received satisfaction density profile in a database as a file.
- 51. The method of claim 50 wherein the step of pairing further comprises interacting with the files stored in the database.

64

52. The method of claim 49 wherein the step of receiving further comprises the step of electronically receiving each order in the form of a satisfaction density profile.

53. A method for matching orders for a plurality of instruments based upon a satisfaction and size profile, the method comprising the steps of:

receiving a plurality of orders as a satisfaction density profile, each satisfaction density profile representing a degree of satisfaction to trade an instrument at a plurality of (price, quantity) combinations and representing either a buy order or a sell order for the instrument;

pairing each satisfaction density profile representing a sell order with each satisfaction density profile representing a buy order;

calculating for each satisfaction density profile pair a mutual satisfaction function, each mutual satisfaction function including a plurality of (price, quantity) combinations representing a degree of mutual satisfaction for trading said quantity at said price;

ranking according to the degree of mutual satisfaction every (price, quantity) combination of every mutual satisfaction function;

where possible, matching in accordance with the ranking buy orders with sell orders; and

comparing unmatched satisfaction density profiles representing buy orders for one or more predetermined instruments with unmatched satisfaction density profiles representing sell orders for corresponding one or more predetermined instruments to obtain spread information for each one or more predetermined instruments.

54. The method of claim 53 further comprising the step of outputting the spread information.

A method for matching orders for a plurality of instruments based upon a satisfaction and size profile, the method comprising the steps of:

receiving a plurality of orders as a satisfaction density profile, each satisfaction density profile representing a degree of satisfaction to trade an instrument at a plurality of (price, quantity) combinations and representing either a buy order or a sell order for the instrument;

aggregating information from each entered satisfaction density profile to obtain an aggregate density profile;

outputting the aggregate density profile to provide price information to users;

pairing each satisfaction density profile representing a sell order with each satisfaction density profile representing a buy order;

calculating for each satisfaction density profile pair a mutual satisfaction function, each mutual satisfaction function including a plurality of (price, quantity) combinations representing a degree of mutual satisfaction for trading said quantity at said price;

ranking according to the degree of mutual satisfaction every (price, quantity) combination of every mutual satisfaction function; and

matching, in accordance with the ranking, buy orders with sell orders.

- 56. The method of claim 55 wherein the aggregate density profile is a market depth profile representing quantities of non-zero (price, quantity) combinations for all received satisfaction density profiles relating to a predetermined instrument.
- 57. A method for trading a plurality of instruments based upon a satisfaction density profile, the method comprising the steps of:

66

creating an order for an instrument in the form of a satisfaction density profile that represents a degree of satisfaction to trade the instrument at a plurality of (price, quantity) combinations, each satisfaction density profile representing either a buy order or a sell order for the instrument;

causing the order to be communicated to a matching controller computer that matches orders so that an outcome of the matching process in terms of individual allocations is a maximization of mutual satisfaction for all parties who submit orders; and

receiving from the matching controller computer an indication of matched trades.

- 58. The method of claim 57 wherein the step of creating comprises entering the satisfaction density profile on a two-dimensional graph having a price axis and a quantity axis.
- 59. The method of claim 57 wherein the step of creating comprises utilizing factors other than price and size to determine the degree of satisfaction at each (price, quantity) combination.
- A method for matching orders for a plurality of instruments based upon a satisfaction density profile by giving priority to orders exhibiting a best price, the method comprising the steps of:

receiving a plurality of orders as a set of satisfaction density profiles, each satisfaction density profile representing a degree of satisfaction to trade an instrument at a plurality of (price, quantity) combinations and representing either a buy order or a sell order for the instrument;

pairing each satisfaction density profile representing a sell order with each satisfaction density profile representing a buy order;

calculating for each satisfaction density profile pair a mutual satisfaction function, each mutual satisfaction function including a plurality of (price, quantity) combinations representing a degree of mutual satisfaction for trading said quantity at said price;

ranking according to the degree of mutual satisfaction every (price, quantity) combination of every mutual satisfaction function;

matching in accordance with the ranking buy orders with sell orders; and

allocating trades first to unmatched satisfaction density profiles comprising a complete satisfaction indication at a better price than the matched buy orders and sell orders, and then in accordance with the ranking.

61. The method of claim 60 further comprising the steps of:

comparing any unmatched satisfaction density profiles representing buy orders for one or more predetermined instruments with unmatched satisfaction density profiles representing sell orders for corresponding one or more predetermined instruments to obtain spread information for each one or more predetermined instruments; and

outputting the spread information to provide users with generalized price information.

A method for matching orders for a plurality of instruments based upon a satisfaction density profile by giving priority to orders having time priority, the method comprising the steps of:

receiving a plurality of orders, each order represented as a satisfaction density profile, each satisfaction density profile representing a degree of satisfaction to trade an instrument at a plurality of (price, quantity) combinations and representing either a

68

buy order or a sell order for the instrument;

pairing each satisfaction density profile representing a sell order with each satisfaction density profile representing a buy order;

calculating for each satisfaction density profile pair a mutual satisfaction function, each mutual satisfaction function including a plurality of (price, quantity) combinations representing a degree of mutual satisfaction for trading said quantity at said price;

ranking according to the degree of mutual satisfaction every (price, quantity) combination of every mutual satisfaction function;

matching in accordance with the ranking buy orders with sell orders; and

allocating trades first to unmatched satisfaction density profiles comprising a complete satisfaction indication at an equal price to the matched buy orders and sell orders if said unmatched orders have time priority, and then in accordance with the ranking.

63. The method of claim 62 further comprising the steps of:

comparing any unmatched satisfaction density profiles representing buy orders for one or more predetermined instruments with unmatched satisfaction density profiles representing sell orders for corresponding one or more predetermined instruments to obtain spread information for each one or more predetermined instruments; and

outputting the spread information to provide users with generalized price information.

64. The method of claim 62 wherein the step of receiving further comprises the step of storing each received satisfaction density profile in a database as a file.

and the state of the

65. The method of claim 64 wherein the step of pairing further comprises interacting with the files stored in the database.

The second of the second of the second

- 66. The method of claim 62 wherein the step of receiving further comprises the step of electronically receiving each order in the form of a satisfaction density profile.
- A method for trading a plurality of instruments based upon a satisfaction and size profile, the method comprising the steps of:

entering an order for an instrument in the form of a satisfaction density profile that represents a degree of satisfaction to trade the instrument at a plurality of (price, quantity) combinations, each satisfaction density profile representing either a buy order or a sell order for the instrument;

transmitting each satisfaction density profile to a host computer that matches orders as represented by satisfaction density profiles such that an outcome of the matching process in terms of average price and size of fill is a maximization of mutual satisfaction for all parties; and

receiving from the host computer an indication of matched trades.

- 68. The method of claim 67 wherein the step of entering comprises entering the satisfaction density profile on a two-dimensional graph having a price axis and a quantity axis.
- 69. The method of claim 67 wherein the step of entering comprises entering the satisfaction density profile as a contour graph.
- 70. The method of claim 67 wherein the step of

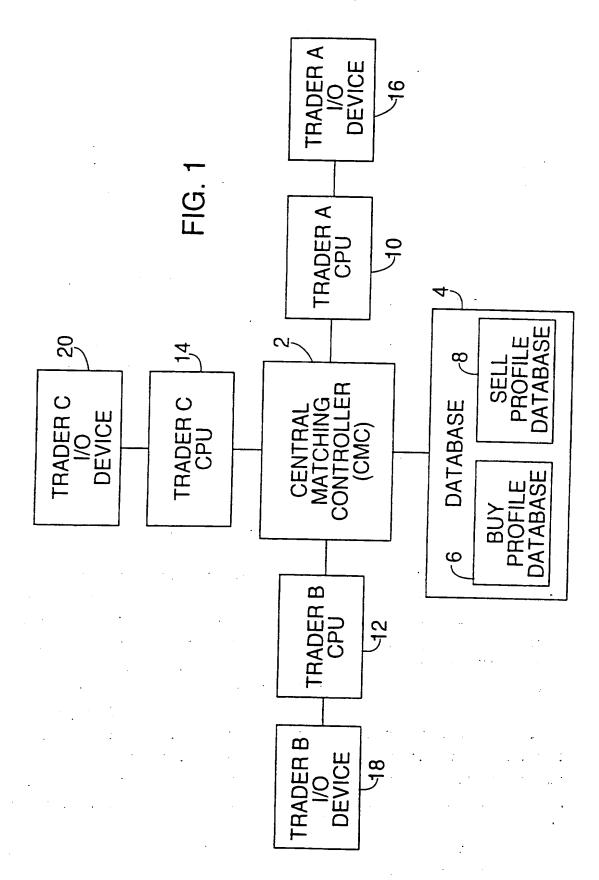
entering comprises displaying the satisfaction density profile as a temperature grid.

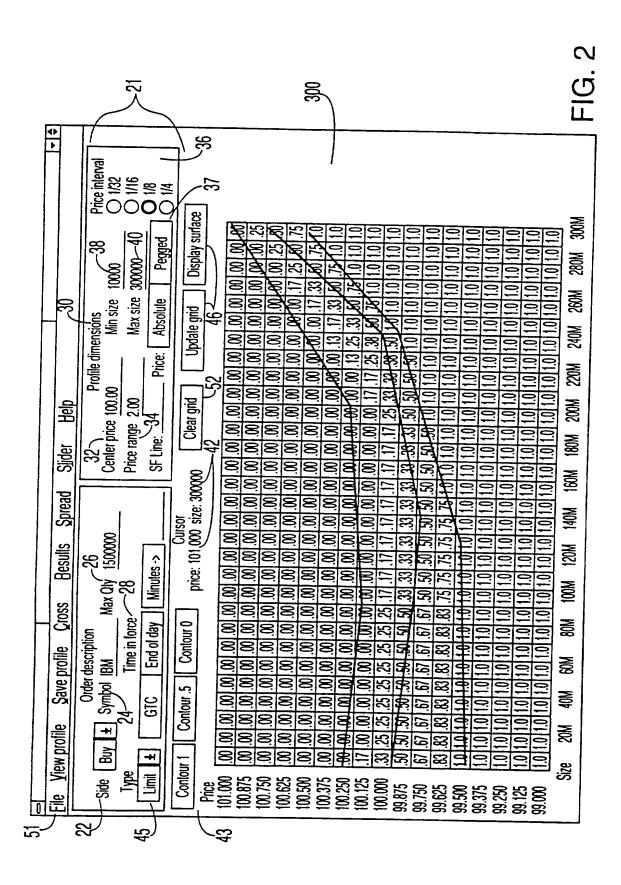
- 71. The method of claim 67 wherein the step of entering further comprises entering a satisfaction density value for each (price, quantity) combination in the satisfaction density profile.
- 72. The method of claim 67 wherein the step of entering further comprises the step of combining a plurality of satisfaction density profiles.
- 73. The method of claim 67 wherein the step of entering further comprises the step of linking related satisfaction density profiles.
- 74. The method of claim 67 wherein the step of transmitting further comprises the step of storing and transmitting each satisfaction density profile as a file.
- 75. A method for trading airline tickets comprising the steps of:

entering an order for an airline ticket in the form of a satisfaction density profile that represents a degree of satisfaction to trade the airline ticket at a plurality of (price, time of departure) combinations, each satisfaction density profile representing either a buy order or a sell order for the airline ticket:

transmitting each satisfaction density profile to a host computer that matches orders as represented by satisfaction density profiles such that an outcome of the matching process in terms of price and time of departure is a maximization of mutual satisfaction for all parties; and

receiving from the host computer an indication of matched orders.





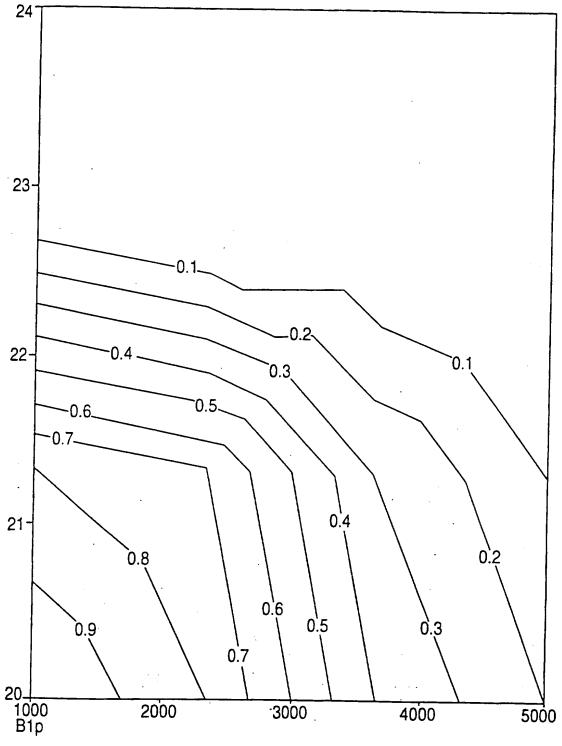
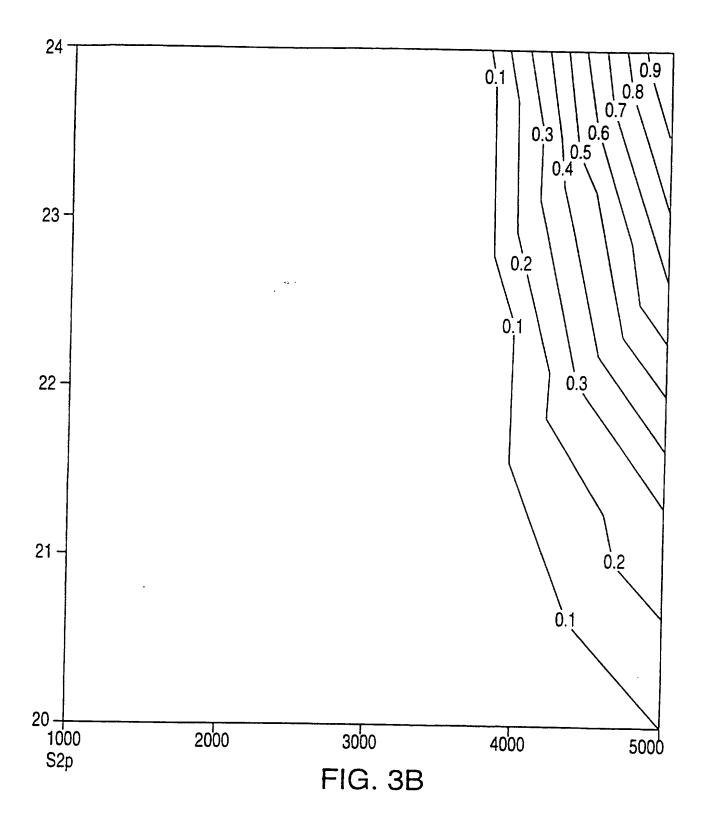
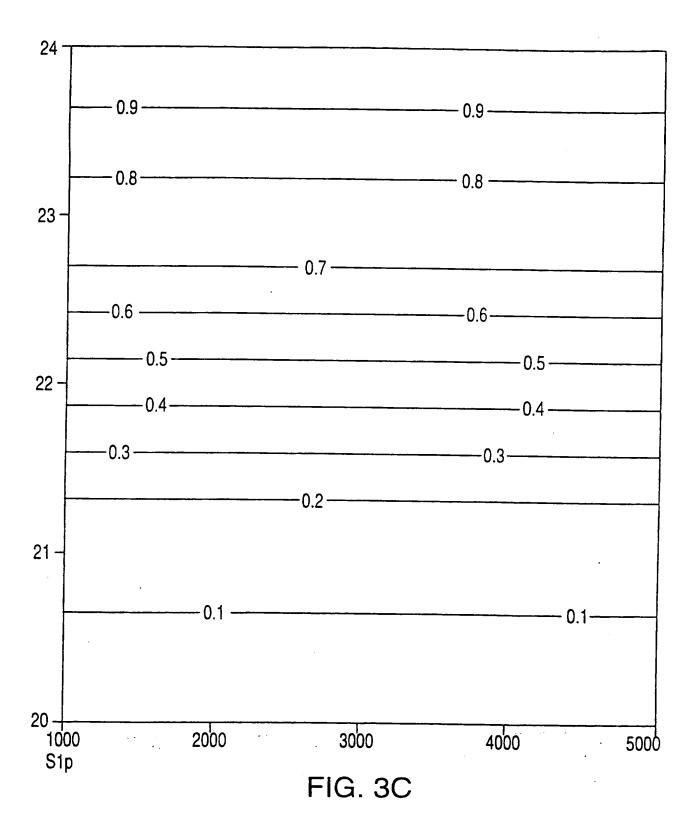


FIG. 3A





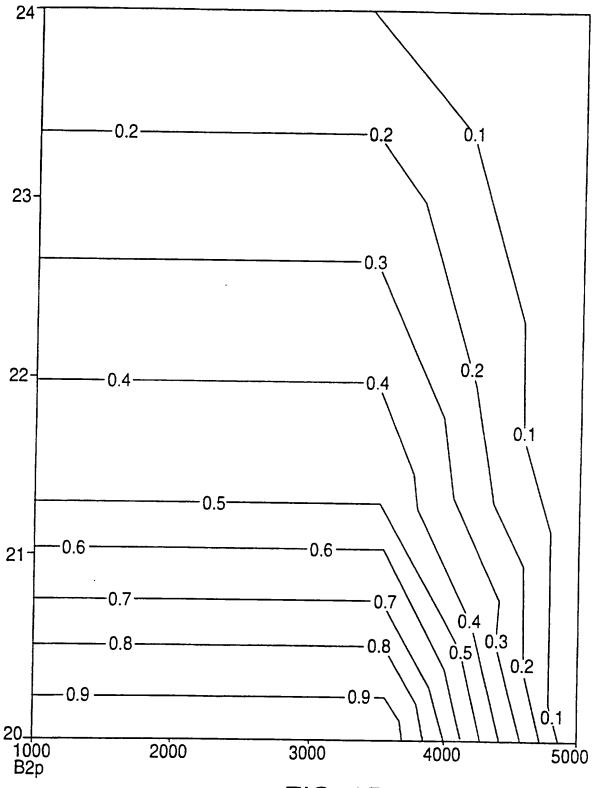
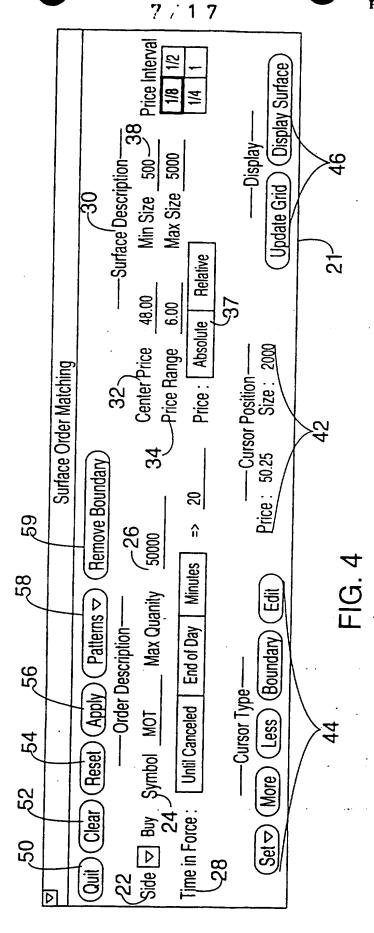


FIG. 3D



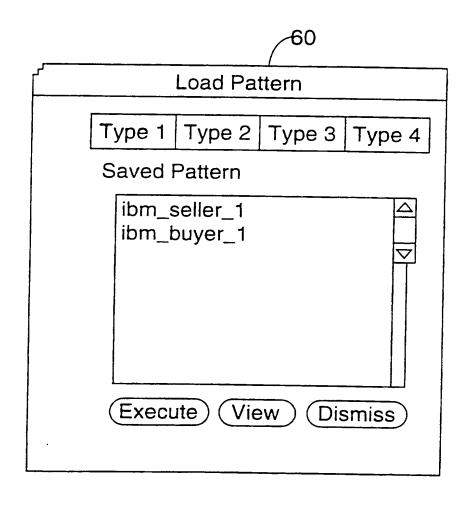
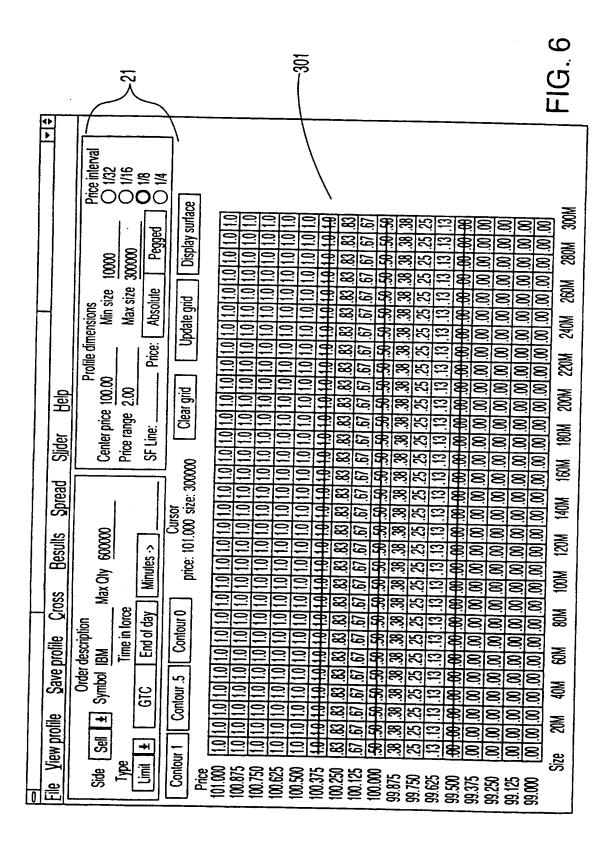
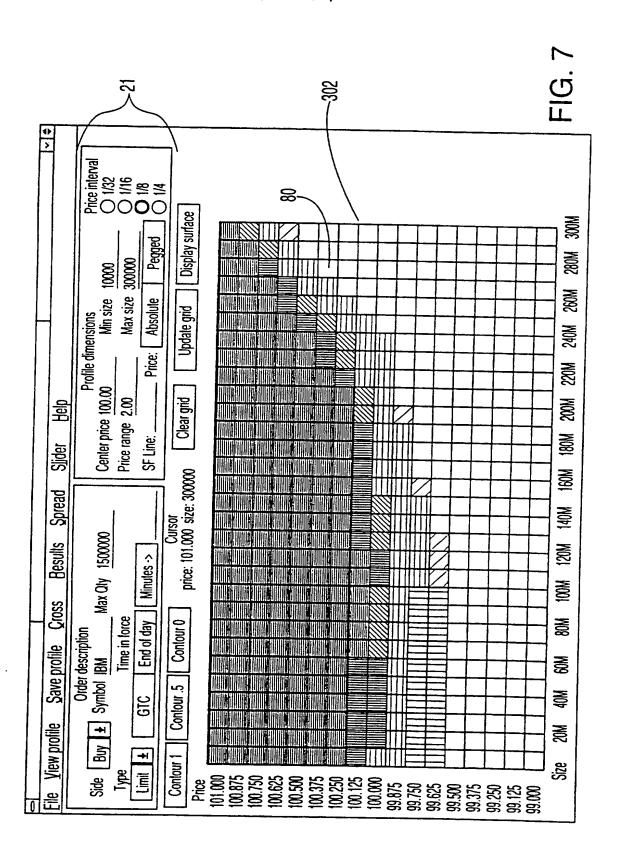
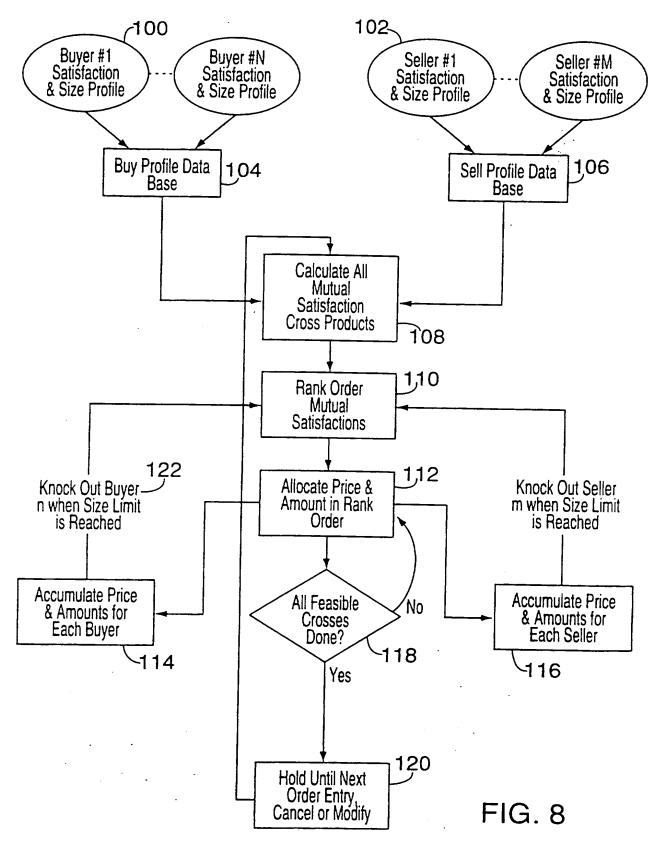


FIG. 5









12/17

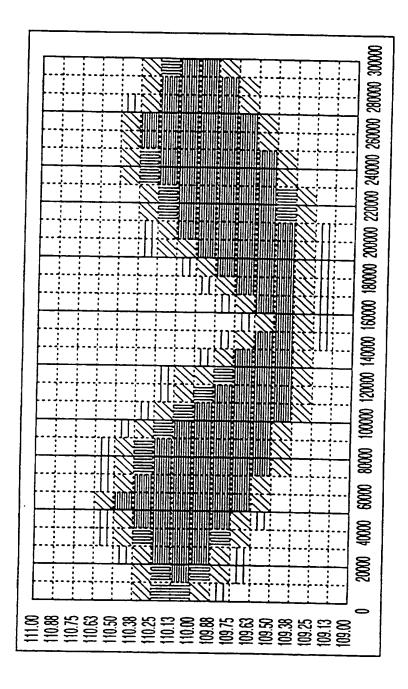
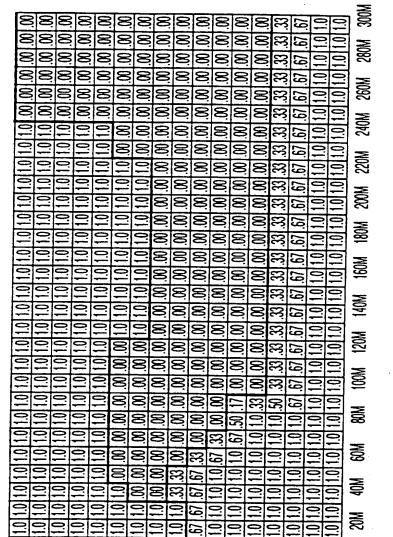


FIG. 9A



Price 100.875 100.875 100.500 100.500 100.250 100.000 99.750 99.750 99.750 99.750 99.750 99.750 FIG. 9B

14/17

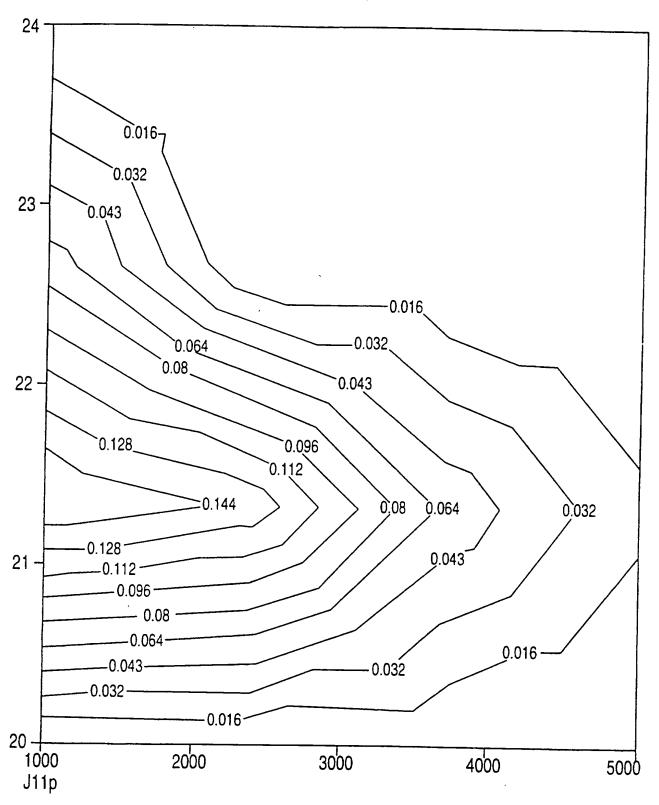


FIG. 10A

15 / 17

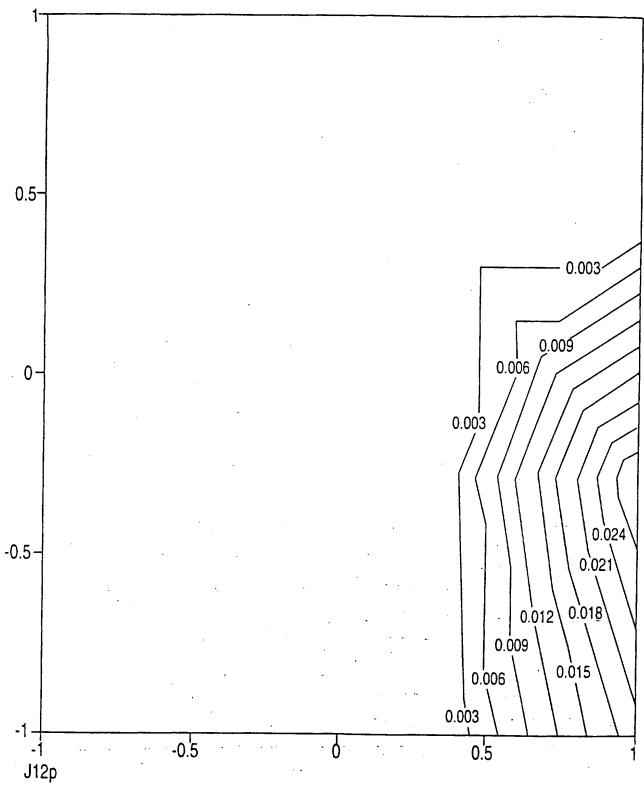
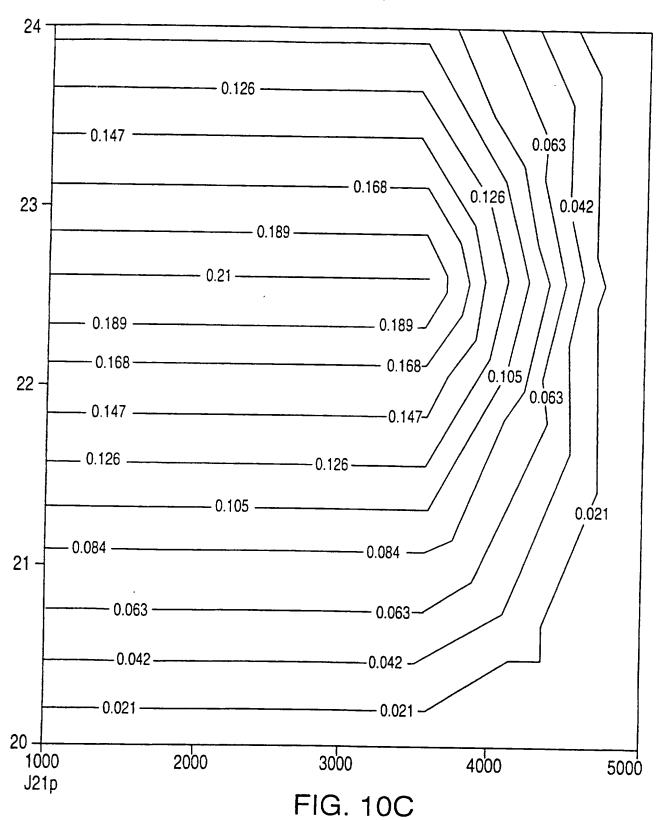
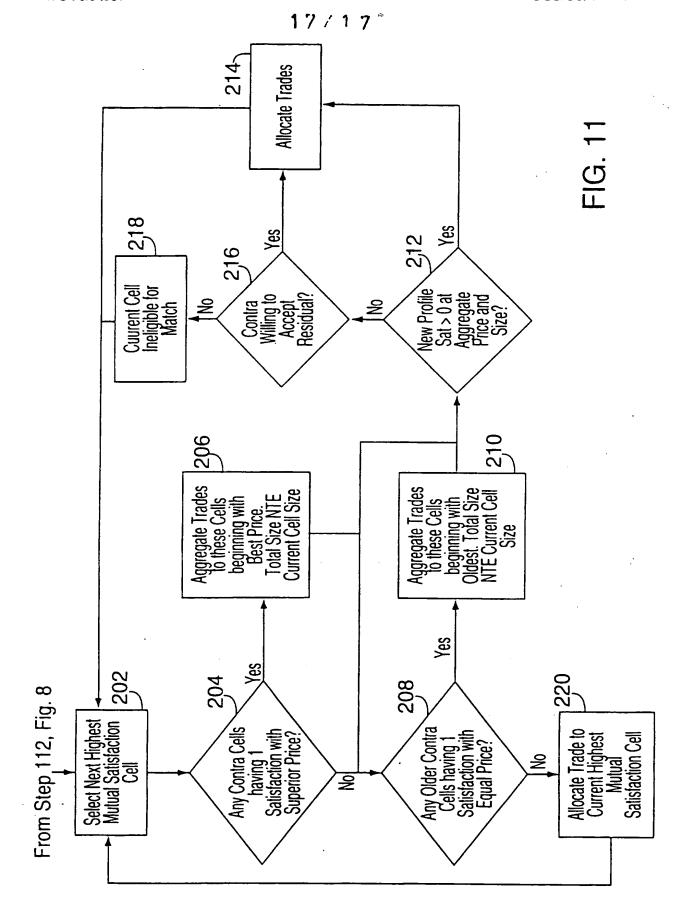


FIG. 10B

16/17





Interr nal Application No PC1/US 96/07265

A. CLASSIFICATION OF SUBJECT MATTER IPC 6 G06F17/60

According to International Patent Classification (IPC) or to both national classification and IPC

**B. FIELDS SEARCHED** 

Minimum documentation searched (classification system followed by classification symbols) IPC = 6 - G06F

Documentation searched other than minimum documentation to the extent that such documents are included in the fields searched

Electronic data base consulted during the international search (name of data base and, where practical, search terms used)

C. DOCU	MENTS CONSIDERED TO BE RELEVANT	
Category *	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
A	EP,A,0 512 702 (REUTERS LTD) 11 November 1992	1,2,13, 24,33, 41-43, 45,48, 49,53, 55,57, 60,62, 67,75
	see abstract; figure 1 see page 6, line 1 - page 7, line 15	·
	-/	

Further documents are listed in the continuation of box C.	Patent family members are listed in annex.
*Special categories of cited documents:  *A* document defining the general state of the art which is not considered to be of particular relevance  *E* earlier document but published on or after the international filling date  *L* document which may throw doubts on priority claim(s) or which is cited to establish the publication date of another citation or other special reason (as specified)  *O* document referring to an oral disclosure, use, exhibition or other means  *P* document published prior to the international filling date but later than the priority date claimed	"T" later document published after the international filing date or priority date and not in conflict with the application but cited to understand the principle or theory underlying the invention.  "X" document of particular relevance; the claimed invention cannot be considered novel or cannot be considered to involve an inventive step when the document is taken alone.  "Y" document of particular relevance; the claimed invention cannot be considered to involve an inventive step when the document is combined with one or more other such documents, such combination being obvious to a person shilled in the art.  "&" document member of the same patent family
7 August 1996	Date of mailing of the international search report  0 9, 09, 96
Name and mailing address of the ISA  European Patent Office, P.B. 5818 Patentiaan 2 NL - 2280 HV Rijswijk Tel. (+31-70) 340-2040, Tx. 31 651 epo nl, Fax (+31-70) 340-3016	Authorized officer  Suendermann, R

Form PCT/ISA/210 (second sheet) (July 1992)

1

	PC1/US 96/07265			
(Continuation) DOCUMENTS CONSIDERED TO BE RELEVANT				
egory .	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.		
A	GB,A,2 275 796 (FUJITSU LTD ;KOKUSAI DENSHIN DENWA CO LTD (JP); MINEX CORP (JP)) 7 September 1994	1,2,13, 24,33, 41-43, 45,48, 49,53, 55,57, 60,62, 67,75		
	see abstract; figures 1-4 see page 3, line 21 - page 7, line 21			
<b>\</b>	US,A,5 283 731 (LALONDE JAMES E ET AL) 1 February 1994	1,2,13, 24,33, 41-43, 45,48, 49,53, 55,57, 60,62, 67,75		
	see abstract; claim 1 see column 1, line 65 - column 3, line 17			
P,X	WO,A,96 05563 (REUTERS LTD) 22 February 1996 see abstract; claims 1,2,11; figure 1 see page 5, line 18 - page 10, line 5 see page 17, line 5 - page 21, line 1	1-75		
		·		

1

...formation on patent family members

2294788

nal Application No PC1/US 96/07265

**Publication** Patent family Patent document Publication date cited in search report member(s) 08-04-94 6096359 JP-A-EP-A-0512702 11-11-92 09-09-94 JP-A-GB-A-2275796 6251022 07-09-94 19-07-94 4405393 US-A-5283731 AU-B-01-02-94 19-07-94 6015594 AU-B-07-07-94 9415428 WO-A-07-07-94 9415294 WO-A-07-03-96 22-02-96 AU-B-3531395 WO-A-9605563 08-05-96

GB-A-

## This Page is Inserted by IFW Indexing and Scanning Operations and is not part of the Official Record

## **BEST AVAILABLE IMAGES**

Defective images within this document are accurate representations of the original documents submitted by the applicant.

Defects in the images include but are not limited to the items checked:

□ BLACK BORDERS
□ IMAGE CUT OFF AT TOP, BOTTOM OR SIDES
□ FADED TEXT OR DRAWING
□ BLURRED OR ILLEGIBLE TEXT OR DRAWING
□ SKEWED/SLANTED IMAGES
□ COLOR OR BLACK AND WHITE PHOTOGRAPHS
□ GRAY SCALE DOCUMENTS
□ LINES OR MARKS ON ORIGINAL DOCUMENT
□ REFERENCE(S) OR EXHIBIT(S) SUBMITTED ARE POOR QUALITY

## IMAGES ARE BEST AVAILABLE COPY.

☐ OTHER:

As rescanning these documents will not correct the image problems checked, please do not report these problems to the IFW Image Problem Mailbox.

